IELTS LISTENING

ACTUAL TESTS WITH ANSWERS

(EBOOK + AUDIOS + TAPESCRIPTS)

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Tips and Tricks for different question types.

Types of questions in IELTS Listening:

- Multiple choice questions
- Map Labelling questions
- Sentence Completion/Note completion/ Table completion/Diagram completion questions
 Match questions

Let's look at the tips and tricks required to answer each question type:

Multiple Choice Questions

While listening to the audio recording there will be a section for multiple-choice questions. The multiple-choice questions are of two types –

- Multiple choice questions with one answer.
- Multiple choice question with two or more answers

There are questions that have one or more answers, for those type of questions, you would have to listen keenly to identify all the answers from the options given.

There are a few things you would have to keep in mind while you're answering multiple-choice questions:

- You will hear all the options that are given to you in the question. You would have to listen to the audio and interpret the answer from what is asked in the question.
- Sometimes, the answer options might be of the same kind to confuse you. For instance, it
 might all be in the form of dates (15 November, 17 November or 18 November). You would
 have to read the question and choose the correct answer.
- The words used in the question might not be the exact words that you hear in the audio recording. So, you'd have to pay attention to synonyms and how the words are paraphrased.
- The information provided in the audio recording might not be in the same order as the
 questions asked, so in order to answer the questions correctly, you should have read the
 questions beforehand to be aware of what is being asked.
- There would be a lot of distractors in the audio recording. There would be a lot of the same kind of information. Sometimes, the speaker might give us any information and then change it which might be the correct answer. So, do not rush and write down the answer as soon as you hear it.



Map Labeling questions

For these types of questions, you would be provided with a map and you would have to label the places on the map.

There are two types of questions:

- 1. A list of words might be given to you and you'd have to listen to the recording and choose the correct word that fits the blank on the map.
- 2. There won't be a list, you would just listen to the audio and identify the place on the map. There are a few things you would have to keep in mind while you're answering Map Labeling questions:
 - There would be directions to a place or some kind of tour.
 - Read the instructions before you begin, so that you'll know the word limit of the blanks.
 - Description of the location listen to words that best describe the location given. For example, below the park, next to the supermarket, etc.
 - Look at the question numbers Look at the question numbers and identify the flow of the map. That would help you listen to what's coming next.
 - The audio recording would provide you with an understanding of where you are or where you have to begin at. Pay attention to it at the beginning of the recording. Also, listen to nearby places and clues to help find the answers.

Sentence Completion/Note completion/ Table completion/Diagram completion questions

In some of the questions, there will be a gap left in between and the examiner asks you to fill that gap. In order to guess the word correctly, you must have solid grammar skills.

There are a few things you would have to keep in mind while you're answering sentence (and other completion) questions:

- Read the question before you start in order to understand what you should be listening for.
- Try to guess what would come in the blank. It could be a place, a number, year, name or even a specific range of information (such as seasons, climatic conditions)
- The words in the question need not necessarily be the same words you hear in the audio recordings, learn to tune yourself to synonyms of the words in the question.
- Though the questions might be phrased differently from the recordings, the answers should be the exact words you hear in the audio.
- Remember to check the word count, spelling and grammar before you transfer your answers to the answer sheet.



Match questions

These questions are not as common as the other question types but they do occur in the Listening section. These questions have a list of statements that you'd have to match with the options provided. Mostly it would be names, places or dates.

There are a few things you would have to keep in mind while you're answering Match questions:

- Look at the statements and listen keenly to the kind of information that has been provided as options. (i.e) if the options are dates, listen keenly to all the dates in the audio.
- By the side, write down all the information linked to that particular option, it would make it easier for you to find the answer.

Signposting language

What is a signposting language?

Signposting means using phrases and words to guide the reader through the content of a passage or a recording. In this case, it's an audio recording. With the help of these phrases and words, the listener can anticipate what's next and find the answer.

Signposting examples:

Purpose	Signposting language
Introduction to the lesson/lecture	 The purpose of today's lecture is The subject/topic of my talk is The lecture will outline The talk will focus on Today I'll be talking about / discussing



	 Today we are going to talk about The topic of today's lecture is
Describing the structure of the lecture	 I'm going to divide this talk into a few parts. First, we'll look at Then we'll go on to And finally I'll
Introducing the topic/ first point / first section	Let's start by talking aboutTo begin,Firstly,
Starting an idea or linking to another idea	 Let's move on to Now, let's turn to And I'd now like to talk about Building on from the idea that, Another line of thought on demonstrates that Having established,
To reach the end of the talk / Summing up	 In conclusion, From the above, it is clear that Several conclusions emerge from this analysis To summarise, I'd like now to recap



Listen to Audio 1 and answer the questions below.

Section 1

Questions 1 - 10

Complete the notes below.

Write NO MORE THAN ONE WORD AND/OR A NUMBER in each gap.

BANK ACCOUNT OPENING FORM

Type of account:	deposit account
Name of account decided on:	1
Customer's name:	Fox
Date of Birth:	1970
Current address:	10,4 House South Quay
Duration of time living there:	about5 month(s)
Address(before):	Flat 3, Canada HouseStreet, Edinburgh
Office number:	02072356735
Home number:	7
Occupation:	8
Identity (security):	Name of his9
The account opening sum:	£10

Section 2



Questions 11 - 20

Questions 11 - 14

Choose the correct letters A - C

The Elizabeth House

- 11. Jonathan Owen bought the house in 1965 as it was built in the way of
- A. The standard European building style
- B. The Asian style of middle ages in the UK
- C. The traditional middle ages of the Britain
- 12. Jonathan Owen has been employed in the university of Canterbury as
- A. A head master of ceramic
- B. A head carpenter
- C. A supervisor of accounting
- 13. Jonathan Owen succeeded in his business so much, but he suffered from
- A. Private household affairs
- B. Personal diseases
- C. Public relations
- 14. Where did he gather his building material from?
- A. The local area
- B. The garden
- C. The backyard

Questions 15-20

Complete the sentences below:

Write NO MORE THAN TWO WORDS in each gap

- There is a16tree with 200 years old near the entrance
- You can find the shop between the path and17......



- In the snack bar, you will be able to take rest and	d get18
 Through19 there is a beautiful w Both20	valk roducts that are promoted and marketed every year
Section 3	
Questions 21 -30	
Questions 21 - 24	
Complete the table below:	
Write NO MORE THAN TWO WORDS AND/OR A	NUMBER in each gap
Gallery Marketing	
The place to get information about museums and galleries in England	at 21
Research methods	22, questionnaires or emails
Total respondents	23
The compared objects of 24fair	Male and Female
Questions 25 - 30	
Complete the summary below:	
Write NO MORE THAN TWO WORDS in each ga	р
Ceramics	
	is a unique kind that the researchers are f ceramic, the decoration is compared with artwork



The	natives	made the	ceramic from	27	27, like mountain, basement, and the bottom of the
lake	. From .	28	plants,	the nati	atives made various colours through the process of
		29	The to	nes of c	f ceramic were used by30

Questions 31 - 40

Questions 31 - 36

Choose the correct letters A - C

Waste issues in the UK

- 31. The waste collection in the UK compared to other European nations
- A. is lower than 15%
- B. will be lower in the next coming years
- C. is lower
- 32. What did the local government do to reduce waste?
- A. support green campaign and flea markets
- B. enact a severe regulation
- C. investing in flea markets
- 33. What kinds of flea markets is in the UK?
- A. indoors and outdoors
- B. warehouse and school gymnasium
- C. an open field with many small tents
- 34. What did the UK flea market vendors sell?
- A. second hand tables and food
- B. unwanted household products
- C. fast food and beverages
- 35. What hindrance in opening more flea markets is in the UK?
- A. Customers cannot access the internet



- B. There is not enough space and money
- C. the information and marketing are deficient
- 36. How much waste (electronic and furniture goods) is recycled annually in the UK flea markets?
- A. 20%
- B. 15%
- C. 50%

Questions 37 - 38

Choose two letters A- E

37 & 38. Which two solutions in handling the recycling problems of office papers in the UK?

- A. manufacture high-quality paper to reuse
- B. classify paper before selling.
- C. sell paper to farmers as fertilizer.
- D. put paper through a sorting process
- E. Use high tech machine to produce paper

Questions 39 - 40

Choose two letters A- E

39 & 40. Which TWO reasons are encouraging UK people to reuse waste?

- A. for later use
- B. saving resources
- C. using for other purposes
- D. environmental protection
- E. can be used by others.



Listen to Audio 2 and answer the questions below.

Section 1

Questions 1 - 10

Complete the form below.

Write ONE WORD AND/OR A NUMBER in each gap

Hostel accommodation

e		
\$19		
+ parking available, +		
staff are		
11		
+ nice pool		
+ air-conditioning is too2		
\$		
+ good quiet location		
+ pools and gardens		
+4In the dormitories		
\$22		
+ downtown location		
+ reception at the lodge is always open		
+ no lockers in the rooms		
+ the are very clean		
+ seems to be a6every night		
on7lane		



Hostel information:	+ sheets are provided
	+can hire a/an8
	+9is included
	+ a shared10Is available

Questions 11 - 20

Questions 11 - 16

Choose the correct letters A, B or C

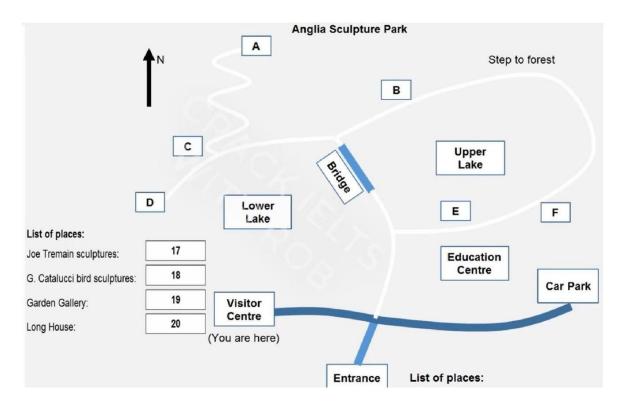
Anglia Sculpture Park

- 11. The land where the sculpture is located was previously completely covered by forest is
- A. completely covered by forest
- B. the site of a private house
- C. occupied by a factory
- 12. What is unusual about the Anglia Sculpture Park?
- A. artists have made sculptures especially for it
- B. some of its sculptures were donated by the artists
- C. It only shows contemporary sculptures
- 13. What is the theme of Joe Tremain's sculptures?
- A. The contract between nature and urban life
- B. The effect of man on the environment
- C. the violence of nature
- 14. The path by the lower lake
- A. is rather wet in some places
- B. has recently been repaired
- C. is difficult to walk on
- 15. What does the speaker say about the visitor centre?
- A. It is being enlarged at present
- B. It has received an international award
- C. It was designed by a Canadian architect



- 16. Today, visitors can buy snacks and sandwiches
- A. at the kiosk
- B. in the terrace room
- C. at the Lower Lake café

Questions 17 - 20



Section 3

Questions 21 - 30

Questions 21 - 26

Choose the correct letters A, B or C

Making Report

- 21. Why did Leo choose instant coffee as the topic for his marketing report?
- A. he found plenty of material on the topic



- B. he has some practical experience in the area
- C. he had an idea of a brand he wanted to target
- 22. Leo discovered that in Australia, recent technological developments
- A. are producing less healthy types of instant coffee
- B. are reducing the demand for instant coffee
- C. are improving the quality of instant coffee
- 23. What do the speakers agree about the Leo's table of coffee products?
- A. it needs more explanation in the text
- B. it is factually inaccurate in some places
- C. it would be best to put this in the appendix
- 24. What do they decide about Shaffer's coffee as a market follower?
- A. Leo needs to define his terms
- B. Leo needs to provide more evidence
- C. Leo needs to put it in a different section
- 25. What does Anna say about originality in someone's first marketing report?
- A. Clear analysis of data can be considered original
- B. graphs and diagrams should be original, not copied
- C. reports should contain some original data collected by the student
- 26. What difference between school assignments and this report has surprised Leo?
- A. not knowing the criteria for getting a good mark
- B. being required to produce work without evidence
- C. having to do a great deal of research

Questions 27 - 30

Write ONE WORD ONLY in each gap.

Notes on specific section of marketing report

Executive sum	nmary: give a brief ov	erview including th	ne 27	
Problems: Link	k each problem to a/a	an28	which 6	explains
it.				
Implementatio	n: practical solutions	to problems		
	Includes details sucl	h as participants, .	29	and
	sequence section is	s often poorly done	because of lac	k of
	30			



Conclusion: Don't use raw material here

Section 4

Questions 31 - 40

Complete the notes below:

Write ONE WORD ONLY in each gap

History of fireworks in Europe

13th - 16th centuries- fireworks were introduced from china

- Their use was mainly to do with:

+ war

+..... (in plays as festivals)

17th century:

London:

Scientists were distrustful at first

Later they investigated ...35.....uses of fireworks (Eg: for sailors) St.

Petersburg:

Fireworks were seen as method of ...36.....for people Paris:

Displays emphasised the power of ...37.....

Scientists aimed to provide38........................ 18th

century:

Some displays demonstrated new scientific discoveries such as40.....



Listen to Audio 3 and answer the questions below.

SECTION 1

Questions 1 - 10

Complete the notes below.

Write ONE WORD AND/OR A NUMBER in each gap

Competition of Writing a Short Story

Entry Details

- cost of entry:	5 pounds
- Length of story:	approximately1
- Requirement:	Must include a/an2ending
Minimum age:Last entry date:	3
- Web address:	www5com
- Rule:	do not6the story to the organisms
Judging and prize details	
- Assessments:	The story is judged by well known 7
	The story is judged by well known7
- Prizes:	+ top five stories will be available8
	+the top story will be chosen by the9
	+ the first prize is a place at a writer's workshop in10

Section 2

Questions 11 - 20

Questions 11 - 17

Complete the sentences below:

Write ONE WORD ONLY in each gap



Information of Sea Life Centre

The Sea Life centre was previously called as the World of11111	he
newest attraction at the centre is the splash12	
The main feeding time at the centre is at1313	
Visitors can feed the14with a VIP ticket	
A small party will be arranged by the centre for visitor's1515	
The petition for animal conservation will be sent to1616	
A/An17can be used to test what visitor has learnt	

Questions 18 - 20

18,19 & 20. What does the guide say about each attraction?

Choose THREE answers from the list below and write the correct letter A - E, next to questions 18 - 20.

List of attractions: Comments:

A. Aquarium	must not miss	18
B. Crocodile cave	temporarily closed	19
C. Penguin park	large queues	20

D. Seal centre

E. Turtle town

Section 3

Questions 21 - 30

Questions 21 - 22

Choose two letters A - E,

21 & 22. Which TWO subjects did Martina like best before going to university?

- A. Art
- B. English
- C. French D. History
- E. Science

Questions 23 - 26



Complete the summary below:

Write ONE WORD ONLY in each gap

George's Experience of University

George is studying Mechanical Engineering which involves several discipline	s. He is finding
23 the most difficult. At the moment, his course is only	24
He will soon have an assignment which involves a study of jet25	і Не
thinks there are too many26and would like less of them.	

Questions 27 - 30

Choose the correct letters A, B or C

- 27. Martina thinks that the students at her university are
- A. sociable
- B. intelligent
- C. energetic
- 28. George hopes that his tutor will help him
- A. lose his shyness
- B. settle into university
- C. get to know his subject better
- 29. What does Martina know about her first assignment?
- A. the topic
- B. the length
- C. the deadline
- 30. George would like to live
- A. In a hall of residence
- B. in a flat of his own
- C. with a host family

Section 4

Questions 31 - 40



Questions 31 - 35

Com	piete	tne	notes	below:	

Write ONE WORD ONLY in each gap:

Preparation Process of Making a Presentation

Initial thoughts:

Most important consideration: your audience Three points to bear in mind + what they need to know
+ how31 they will be + how big the audience will be Structure:
Start with information that draws the audience's32 end with next33
The presentation needs to be34
Vary content by using a mix of words and35
Questions 36 - 40
Presenting:
Look at the audience, be enthusiastic and energetic
Voice - vary speed and36
Occasionally add37
Do not use weak(e.g: appears, seems)
Questions and interruptions:
When asked a question, first of all you should39it
Minimise interruptions by40them.



Listen to audio 4 and answer the questions below.

Section 1

Questions 1 - 10

Complete the notes below.

Write NO MORE THAN ONE WORD AND/OR A NUMBER in each gap Goodbye party for John

Venue:	College Dining room
Invitations (Tony) Who	- John and his1
to invite:	-Director
	- the office2
	- all the teachers
	- all the3
Date for sending invitations:	4
Present (Lisa)	
Collect money:	- coffee breaks
	-\$5
Check prices for:	- CD players
	- set of6
	- coffee7
Ask guests to bring:	-snacks
	-music8
	9
Ask students to prepare a	10

Section 2

Questions 11 - 20

Questions 11 - 15

Choose the correct letters A - C

11. To find out how much holidays cost, you should press button

A. one

25 | Page



- B. two
- C. three
- 12. Travelite currently offer walking holidays
- A. only in Western Europe
- B. all over Europe
- C. Outside Europe
- 13. The walks offered by Travelite
- A. cater for a range of walking abilities
- B. are planned by guides from the local area
- C. are for people with good fitness levels
- 14. On travelite holidays people holidaying alone play
- A. the same as other clients
- B. only a little more than other clients C. extra only if they stay in a large room.
- 15. Entertainment is provided
- A. When guests request it
- B. most nights
- C. every night

Questions 16 - 20

Complete the table below.

Write NO MORE THAN TWO WORDS OR A NUMBER in each gap.

Length of holiday		erson (including all dation costs)	Special offers included in price	
3 days	\$	16	Pick up from the 17	
7 days	\$35	50	As above plus: - book of	18
			- maps	
14 days	\$	19	As above plus membership of a	20



Questions 21 - 30

Questions 21 - 26

Complete the table below

Write NO MORE THAN ONE WORD AND/OR A NUMBER in each gap

Experiment number	Experiment		Purpose		
Experiment 1	21	and a table	To show how th	nings move on a	cushion of air
Experiment 2	Lots of paperclips		To show why we need standard unit of 22		
Experiment 3	23 of water	salt and a jar	To show how	24	grow
Experiment 4	Cardboard, col	ored pens and a	To teach childre	en about how 26	
Experiment 5	A drill, an old rec	ord, a needle,	To make a reco		er to learn about

Questions 27 - 30

What problems do the speakers identify for each experiment?

Match your answers A - H from the box next to questions 27 - 30

A. too messy	Experiment 1:27
B. too boring	
C. too difficult	Experiment 2:28
D. too much equipment	
E. too long	Experiment 329
F. too easy	



G. too noisy	Experiment 4: F
H. too dangerous	Experiment 5:30

Questions 31 - 40

Questions 31 - 34

Complete the note below

Write NO MORE THAN ONE WORD AND/OR A NUMBER in each gap

Shark in Australia

Length:	largest caught	16 metres
Weight:	Heaviest	31kg
Skeleton:	Cartilage	
Skin texture:	Rough barbs	
Swimming aids:	fins and32	
Food:	gathered from the ocean	
	33	
	Sharks locate food by using	
	their sense of	
	34	

Questions 35 - 38

Choose the correct letters A - C

- 35. Sharks meshing uses nets laid
- A. along the coastline
- B. At an angle to the beach
- C. from the beach to the sea
- 36. Other places that have taken up shark meshing include
- A. South Africa
- B. New Zealand



- C. Tahiti
- 37. The average number of sharks caught in nets each year is
- A. 15
- B. 150
- C. 1500
- 38. Most sharks are caught in
- A. spring
- B. summer
- C. winter

Questions 39 - 40

Choose TWO letters A - G

- 39 & 40. Which TWO factors reduce the benefits of shark nets?
- A. net wrongly positioned
- B. strong waves and currents
- C. too many fish
- D. sharks eat holes in nets
- E. moving sands
- F. nets too short
- G. holes in nets scare sharks



Listen to <u>audio 5</u> and answer the questions below.

Section 1

Questions 1 - 10

Complete the notes below.

Write ONE WORD AND/OR A NUMBER in each gap

Address:	497, Eastside, Docklands
Name of agent:	Becky11
Phone number:	07866510333
Time to contact:	Best time to call her in the2
Typical jobs:	
	Clerical and admin roles, mainly in the finance industry
	Must have good3 skills
	Jobs are usually for at least one4
	is usually £5per hour
Registration process:	
Wear ato the i	interview
Must bring your7to t	he interview
- ·	applicant's8
Further information:	
Theyou red	ceive at interview will benefit you. Will
get access to vacancies which are	not advertised.
Lessis involve	ed in applying for jobs.

Bankside Recruiting Agency



Questions 11 - 20

Questions 11 - 14

Choose the correct letters A - C

Matthews Island Holidays

- 11. According to the speaker, the company
- A. has been in business for longer than most of its competitors
- B. arranges holidays to more destinations than its competitors
- C. has more customers than its competitors
- 12. Where can customers meet the tour manager before travelling to the Isle of Man?
- A. Liverpool
- B. Heysham
- C. Luton
- 13. How many lunches are included in the price of holidays?
- A. three
- B. four
- C. five
- 14. Customers have to pay extra for
- A. guaranteeing themselves a larger room
- B. booking at short notice
- C. transferring to another date



Questions 15 - 20

Write ONE WORD AND/OR A NUMBER in each gap

Time table for Isle of Man Holiday		
	Activity	Notes
Day 1	Arrive	- Introduction by manager - Hotel dining room has view of the 15
Day 2	Tynwald Exhibition and Peel	Tynwald may have been founded in 16not 979.
Day 3	Trip to Snaifell	Travel along promenade in a tram; train to Laxey; train to 17 of Snaifell
Day 4	Free day	Company provides a 18for local transport and heritage sites.
Day 5	Take the 19railway train from Douglas to Port Erin	Free time, then coach to Castletwon- former 20 has old castle.
Day 6	Leave	Leave the island by Ferry or plane.

Section 3

Questions 21 - 30

Questions 21 - 26



What did findings of previous research claim about the personality traits a child is likely to have because of their position in the family?

Choose SIX answers from the list below and match the correct letter, A - H to question 21 - 26

Personality traits	Position in the family
A. outgoing	the eldest child21
B. selfish	a middle child22
C. independent	the youngest child23
D. attention-seeking	a twin24
E introverted	an only child25
F. co-operative	a child with much older siblings26
G. caring	
H. competitive	

Questions 27 - 28

Choose the correct letters A - C.

- 27. What do the speakers say about the evidence relating to birth order and academic success?
- A. There is conflicting evidence about whether oldest children perform best in intelligence tests.
- B. There is little doubt that birth order has less influence on academic achievement than socioeconomic status
- C. Some studies have neglected to include important factors such as family size.
- 28. What does Ruth think is surprising about the difference in oldest children's academic performance?
- A. It is mainly thanks to their role as teachers for their younger siblings.
- B. The advantages they have only lead to a slightly higher level of achievement.
- C. The extra parental attention they receive at a young age makes little difference.

Questions 29 - 30

Choose TWO letters A - E

29&30. Which TWO experiences of sibling rivalry do the speakers agree has been valuable for them?

- A .learning to share
- B .learning to stand up for oneself
- C .learning to be a good loser



D .learning to be tolerant

E .learning to say sorry

Section 4

Importance:

Questions 31 - 40

Complete the notes below

Write ONE WORD ONLY in each gap

The Eucalyptus Tree in Australia

It provides31And food for a wide range of species Its leaves provide32Which is used to make a disinfectant
Reasons for present decline in number:
Diseases
(i) 'Mundulla Yellow'
 Cause - lime used for making33 Was absorbed. Trees were unable to take in necessary iron through their roots.
(ii) 'Bell miner associated Dieback'
 Cause34feed on Eucalyptus leaves They secrete a substance containing sugar Bell miner birds are attracted by this and keep away other species
Bushfires
William Jackson's theory:
- High frequency bushfires have an impact on vegetation resulting in the growth of35 Mid frequency bushfires result in the growth of eucalyptus forests because they make more36
- Maintain the quality of the37
- Low frequency bushfires result in the growth of38 rainforest's which is: a39 40



miner.

Listen to audio 6 and answer the questions below.

Section 1

Questions 1 - 10

Questions 1 - 5

Complete the form below.

Write NO MORE THAN ONE WORD AND/OR A NUMBER in each gap.

VIDEO LIBRARY APPLICATION FORM

First names: Address:	Louise Cynthia Apartment 1, 72street Highbridge
Postcode: Telephone:	2
Oriver's license number: Date of birth:	4 Day: 25th Month:5Year: 1977

Questions 6 - 8

Choose three letters A - F

6,7 & 8. What type of films does Louise like?

- A. Action
- B. Comedies
- C. Musicals
- D. Romance
- E. Westerns
- F. Wildlife

Questions 9 - 10

Write NO MORE THAN TWO WORDS for each answer.



How much does it cost to join the li	ibrary?99
When will Louise's card be ready?	10

Questions 11 - 20

Questions 11 - 13

Complete the note below

Write NO MORE THAN TWO WORDS in each gap

Expedition across Attora mountains

Leader: Charles Owen
Prepared a 11for the trip
Total length of the trip 12.....
Climbed highest peak in 13.....

Questions 14 - 15

Choose the correct letters A - C

- 14. What took the group by surprise?
- A. the amount of rain
- B. the number of possible routes
- C. the length of the journey
- 15. How did Charles feel about having to change routes?
- A. He reluctantly accepted to it
- B. He was irritated by the diversion
- C. It made no difference to his enjoyment.

Questions 16 - 18

Choose THREE letters A - F

16,17 & 18. What does Charles say about his friends?



- A .He met them at one stage on the trip
- B .They kept all their meeting arrangements
- C .One of them helped arrange the transport
- D .One of them owned the hostel they stayed in
- E .Some of them travelled with him
- F .Only one group lasted the 96 days

Questions 19 - 20

19 & 20 Choose TWO letters A - E What does Charles say about the donkeys?

- A. He rode them when he was tired
- B. He named them after places C. One of them died
- D. They behaved unpredictably
- E. They were very small

Section 3

Questions 21 - 30

Questions 21 - 25

Complete the table below.

Write NO MORE THAN ONE WORD OR A NUMBER in each gap.

	TIM	JANE
Day of arrival	Sunday	21
Subject	History	22
Number of books to read	23	24
Day of first lecture	Tuesday	25

Questions 26 - 30

Write NO MORE THAN THREE WORDS for each answer



What is Jane's study strategy in lectures?	26
What is Tim's study strategy for reading?	27
What is the subject of Tim's first lecture?	28
What is the title of Tim's first essay?	29
What is the subject of Jane's first essay?	30

Questions 31 - 40

Questions 31 - 35

Complete the table below

Write NO MORE THAN TWO WORDS in each gap

Course	Type of course: duration and level	Entry requirements
Physical Fitness Instructor	Example Six-month certificate	None
Sports Administrator	(31)	(32)in sports administration
Sports Psychologist	(33)	Degree in psychology
Physical Education Teacher	Four-year degree in education	(34)
Recreation Officer	(35)	None

Main role

Questions 36 - 40

Job

What is the main role of each job? Choose the correct answer and move it into the gap.



Listen to <u>audio 7</u> and answer the questions below.

Section 1

Questions 1 - 10

Complete the form below.

Write ONE WORD AND/OR A NUMBER in each gap.

Properties in Accommodation

Name:	Jane Ryder
Phone number:	(0044)1
Email address:	richard@2co.uk
Occupation:	a local3
Type of accommodation:	 - a 2-bedroom apartment wanted (must have its own4) -no5
Preferred location:	near a/an7
Maximum rent:	per month
Other requests:	the accommodation has to be9 In the daytime
How did you hear?	Through a/an10

Section 2

Questions 11 - 20

Questions 11 - 15

Complete the sentences below

Write ONE WORD ONLY in each gap

Safety Guidelines

-	The police	officer	suggests	neighbours	give	each	other	their	details	of
		11								



- Neighbours should discuss what to do if there's any kind of1212	's a
good idea to leave on the13	
- Think carefully about where you put any1414	
- It's a good idea to buy good quality15	

Questions 16 - 20

Choose FIVE answers from the list below and write the correct letter, A - G, next to questions 16 - 20.

Proposed crime prevention measures

- A. install more lighting
- B. have more police officers on patrol
- C. remove surrounding vegetation
- D. Contact local police
- E. fix damage quickly
- F. change road design
- G. use security cameras

List of jobs:
skate park16
local primary schools17
Abbotsford street18
Shops on Victoria street19
supermarket car park20

Section 3

Questions 21 - 30

Questions 21 - 25

Choose the correct letters A, B or C

Food Waste

- 21. What point does Robert make about the 2013 study in Britain?
- A. it is focused more on packaging than wasted food
- B. it proved that households produced more waste than restaurants.
- C. it included liquid waste as well as solid waste
- 22. The speakers agree that food waste reports should emphasize the connection between carbon dioxide emissions and
- A. food production
- B. transport of food to landfill sites
- C. distribution of food products



- 23. Television programs now tend to focus on
- A. the nutritional value of food products
- B. the origin of food products
- C. the chemicals found in food products
- 24. For Anna, the most significant point about food waste is
- A. the moral aspect
- B. the environmental impact
- C. the economic effect
- 25. Anna and Robert decide to begin their presentation by
- A. handing out a questionnaire
- B. providing statistical evidence
- C. showing images of wasted food.

Questions 26 - 30

What advantages do the speakers identify for each of the following projects?

Choose FIVE answers from the list below and write the correct letter, A - G next to questions 26 - 30

Section 4

Questions 31 - 40

Write ONE WORD ONLY in each gap

Kite-making by the Maori people of New Zealand



- sometimes had human head masks with37.............. and a tattoo Purpose and function of kites:

- a way of sendingto gods

- a way of telling other villages that a/an39was necessary



Listen to audio 8 and answer the questions below.

Section 1

Questions 1 - 10

Questions 1 - 7

Complete the form below.

Write ONE WORD AND/OR A NUMBER in each gap.

English courses for international students

Course available:	- writing in first term
	in second term
	2 and grammar
	throughout the year
	3cases during long
	vacation
Class sizes:	maximum capacity is
	4
Costs:	often paid by the5
Exams:	available in6
Enrollment:	must enroll by7

Questions 8 - 10

Write THREE letters, A - G

8,9 &10. Which THREE items does the student need to bring to the first class?

A passport

B computer disk

C note from tutor

D notebook

E student identity card

F dictionary

G registration form



Questions 11 - 20

Questions 11 - 15

Which types of transport is true with the following features?

Choose FIVE answers from the box and write the correct letter, A - C, next to questions 11 - 15

Transportation

A. tube

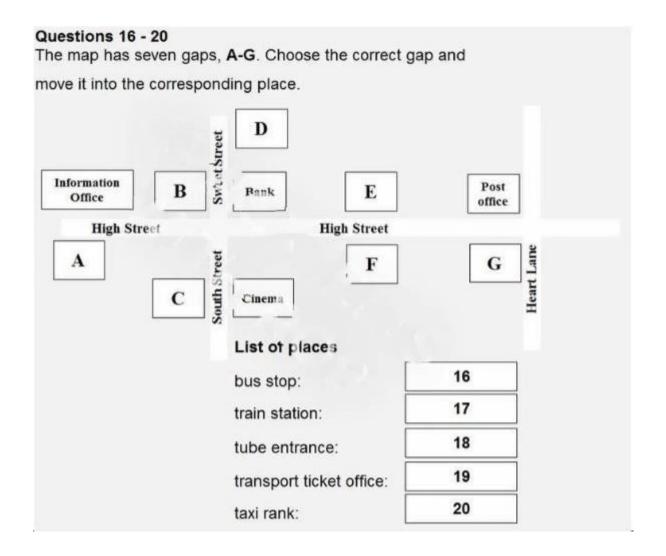
B. train

C. bus

Features of transport

cheapest11
most convenient12
most comfortable13
fastest14
most frequent service15





Questions 21 - 30

Questions 21 - 23

What is the advantage of each course?

Choose THREE answers from the box and write the correct letter A - E next to questions 21 - 23

Advantages of the course Courses

A. will be tested in the final exams Science and ethics21..... B. will be useful for a future job Pharmacology prelim......22.....

PART LANGUAGE CENTER مرکز تخصی آیلتس اصغهان (مارت) C. will help with research skills

Reporting test results......23..... D.

will improve writing skills

E. will support material already covered

Questions 24 - 30

Complete the sentences below

Write ONLY ONE WORD in each gap

- The Maths course will run in the24 term
- The tutor for Pharmacology is visiting from25
26 for the project must be submitted by the end of January - Resources for
experiments are available in the newly built27
- Extra28will be held in December
- Students are allowed to do presentations in29
- Course assessment will be based on a/an30

Section 4

Questions 31 - 40

Questions 31 - 37



Complete the table below.

Write ONLY ONE WORD in each gap.

	New Features		Size	Problems		
Transport	individual transportation		roads will be	levels of investment		
Commercial areas	roofs will have	ĺ	one fifth of current area	33 be limited to	will outskirts	
Residential areas	homes made of 34		will be limited to 15,000	providing end housing for 35	ough	
Energy sources	36 an energy source	will be	energy plants will be smaller	noise and cor caused by 37	ngestion	

Questions 38 - 40

Choose THREE letters, A - F

38, 39 & 40. Which THREE types of accommodation does the speaker say will increase in the city centres?

- A. flats for rent
- B. social housing
- C. homes for retired people
- D. private housing
- E. buildings for a company and residing
- F. smart apartments



Listen to <u>audio 9</u> and answer the questions below.

Section 1

Questions 1 - 10

Write NO MORE THAN THREE WORDS AND/OR A NUMBER for each answer.

Wildlife conservation society

Application for membership

Heard of WCS from:	
1	
Address:	21, Beel street, Leeds
Postcode:	2
Phone number:	01173 58642
Email address:	3. mj@
Length of membership: Type of membership:	
Fee	4years
	5
	6. £
Payment details:	direct debit
Name of bank:	7
Account name:	Michael Jones
Account number:	01059612
Date of first payment:	8
Reference number:	9



Other requests:	- extra information pack
	-10

Questions 11 - 20

Questions 11 - 18

Write NO MORE THAN TWO WORDS AND/OR A NUMBER for each answer.

Spring Festival

Event	Location	Date and Time	Other Information
Firework display	Near the	4 September 9 p.m.	Pack a 12 and blanket
Display of 13	Central Park	Daily	Buses run from the town centre every 14 minutes
The 15 Show	Exhibition Centre	10—15 September 9 a.m.—10 p.m.	
"Grow Your Imagination"	in the 16	11—19 September	
"Swing in Spring"	in the 17	17&18 September	Saturday matinee Performance at 18

Questions 19 - 20

Choose the correct letter A, B or C

19. In the Spring Festival competition, you can win



- A. A family pass to "Balloon down under"
- B. A cheque for \$200.
- C. A flight in a hot air balloon.
- 20. You can get an entry form for the competition from
- A. the radio station
- B. the newspaper
- C. the festival's website

Questions 21 - 30

Write NO MORE THAN THREE WORDS for each answer.

Archeology course:

Has three 22	modules in first semester
Module 1	
Title: Lecturer: Learning method: Content:	23 Dr. Morris Lectures and practical sessions Based on processes Recording 24 Interpretation Display
Assessment:	By 25
Module 2	
Title: Lecturer: Content: Assessment:	26 Prof.Elliot 27And development of built environments By 28examination

Can be combined with any other subject except with 21......



Module 3

Title: Method and Science

Lecturer: Dr. Thompson

Content: Standard techniques in fieldworks and analysis

Section 4

Questions 31 - 40

Questions 31 - 33

Choose the correct letter, A, B or C

- 31. What impact does Marc Prensky believe that digital technology has had on young people?
- A. It has altered their thinking patterns
- B. It has harmed their physical development
- C. It has limited their brain capacity
- 32. "Digital immigrants" tend to access computers
- A. using their native language
- B. less efficiency than young people
- C. for less important information
- 33. What example is given of having a "digital accent"?
- A. Having less effective typing skills
- B. Doing thing the old-fashioned way
- C. Being unable to understand instructions

Questions 34 - 40

Which theorist makes each of the following points?

Choose the correct letter, A, B or C next to questions 34 - 40



Theorists

۸	Allen
А	Allen

B. James

C. Vander

Points made:

34. Cu	rrent teaching methods don't work
35. Ma	any students don't understand computers
36. Co	mputer technology doesn't interest all students
37. Stu	dents can still learn the traditional way
38. Stu	dents still need to learn research skills
39. We	should use computer games to teach
40. Co	mputers can't replace educators



Listen to audio 10 and answer the questions below.

Section 1

Questions 1 - 10

Write ONE WORD AND/OR A NUMBER in each gap

Advertisement for Old Laptop

Condition:	Almost new
Weight:	1
Memory:	GB
Screen:	3
Touchpad:	With cordless mouse Number
of ports:	02
Battery:	Lasts around44
Lab test programs:	Not5Extras:
	- webcam
	-printer with scanner and6
	- smart case
Price:	£7
Contact details:	
Name:	David8
E-mail address:	DIB-7791@hotmail.com
Mobile number:	9
Advert placed on:	10

Section 2

Questions 11 - 20

Questions 11 - 12

Choose TWO letters A - E

11 & 12. What TWO changes to the organization of this year's festival are mentioned?

A. free parking

PART LANGUAGE CENTER مرکز تخصی آمایش اصفهان (بارت)

- B. free refreshments
- C. new uniforms
- D. free concert
- E. large tents

Questions 13 - 15

Complete the table below:

Write NO MORE THAN TWO WORDS AND/OR A NUMBER in each gap.

Teams	Purpose	Meeting point	Time
Beach team	Pick up litter, etc	13	8 am
Town team	Arrange 14	Village hall	15

Questions 16 - 20

Choose the correct letters A, B or C

- 16. What does the speakers say about the judges in the competitors?
- A. Most people judging will have some experience
- B. None of the judges will have experience
- C. Every judge will be experienced
- 17. The winner in each of the competitions will
- A. be given vouchers
- B. be awarded a cash prize
- C. receive book-tokens
- 18. The profits from the marathon will be given to the Children's hospital to help
- A. buy new specialist equipment
- B. decorate the hospital wards
- C. provide the books for the children
- 19. Wardens will be needed at the car park
- A. they helped organize the parking well last year
- B. The parking last year was dis-organized
- C. They will be needed to collect parking fees



- 20. Bags will be provided by the council
- A. for all the rubbish
- B. Only for the food rubbish
- C. only for the material that can be recycled

Questions 21 - 30

Questions 21 - 22

Complete the sentences below:

Write NO MORE THAN TWO WORDS in each gap

Study methods

People usually spend approximately 21 on concentrating their lectures

The optimal method to approach lectures is to do the necessary 22in advance.

Questions 23 - 26

What were students' opinions on the study techniques?

Choose FOUR answers from the box and write the correct letter A - C next to questions 23 - 26

Opinions

Technique

A good method writing essay plans:23......

B no strong opinion discussing ideas:24.........

C was not good method reading whole chapters25....

Skim reading26.......

Questions 27 - 30

- 27. According to the research that Susan conducted, most students believe
- A. time management is generally quite important
- B. time management isn't very important
- C. time management is very important to young students
- 28. What did students complain about their studies?



- A. They had to get up early in the morning.
- B. They had to earn money to support their studies
- C. They had to work part time on weekends
- 29. Susan discovered that most of the students she surveyed
- A. would prefer it if they didn't have exams
- B. actually quite liked exams
- C. actually dreaded the exams
- 30. What were Susan's findings on exam prediction techniques?
- A. All the younger students like to prepare the exams in a short time,
- B. Few older students spent much time on revising
- C. A few younger students study the whole night.

Questions 31 - 40

Complete the notes below:

Write ONE WORD ONLY in each gap

Architecture roles in people's lives Implementation plan:

- The purpose of data collection was to test people's 31, i.e. unhappy, happy
- The initial plan to use a questionnaire was abandoned, because it was extremely 32......
- The scale method was rather 33.....to collect people's response
- The final images were produced by aiding of 34resources
- The chosen images were preserved by stiff 35.....
- People who formed part of the sample were 36 from various places.
- Appointing a leader for the group was to keep the team not going various 37......

Reaction of respondents:

- The 20-40-year-old group mostly scored about39......
- Approximately 40..... respondents who had no response



Listen to audio 11 and answer the questions below.

Section 1

Questions 1-10

Question 1-5

Complete the table below.

Write ONE WORD AND/OR NUMBERS for each answer.

JOB HUNTING

Company's Name	Job details	Reference number	Contact
Example POWER (manufacturing company)	Work in a 1 section	SW35FT	Jane 2
COTTON (grocery company)	 Good pay Work in 3 office in a 4 chance of promotion 	5	Go to office

Question 6 -10

Complete the notes below Write ONE WORD ONLY for each answer.

Notes on Jobs

- Local jobs can be found in the 6.....
- Buy the 7..... to get one free magazine (Job Plus)



•	Feel stress	and	spend a	a lot	of time	looking	for	iobs

 Advisable to go to an 8 	. instead of the recruitment seminar	 Bring a student card 	i (10%
discount)			

- · Referee:
- former boss (once had a job)
- one of the 9..... (if not)
- Intend to take the art course
- Fill out a 10form at the end of the course.

Questions 11-20

Complete the notes below.

Write NO MORE THAN TWO WORDS for each answer.

Tower Hill Pageant Londinium

Romans built 11linked by roads. Londinium was a port.

Lundenwic

It was the port of London in 12	Aldwych is a street named after 'old port' in Old
English.	
People sold goods and 13	
English King Alfred moved the population to	the Roman walls so as to defend against
14	

London prior to Norman Conquest

King Edward built a church in 'Westminster'.

He also built a palace for 15. William Conqueror built 16, including the Tower of London.

He also had the Domesday Book - it was a 17.....about the land and livestock in British counties.

Mediaeval London



Imports would go to the quays. Exports were taken to Customs House and 18were collected. The fire was a constant threat in mediaeval London.

Tudor London

- Fine houses were located to the west of London.
- The Globe Theatre was direct across from the first stone bridge.
- Commerce was within 19.

The first stone bridge had 19 arches and a 20.....which was raised when an attack would occur.

Section 3

Questions 21 - 30

Question 21 - 26

Choose the correct letter, A, B or C.

Willows Studies

- 21 What field is Willows currently focused on?
- A.. Specialising in one product
- B. making a variety of products
- C. adding a lot of retail outlets
- 22. How did the students feel about the software?
- A. The professor contacted the company.
- B. An article was read in a newspaper
- C. A student works part-time during the vacations.
- 23. How did the student feel about the software?
- A. It's not easy to predict.
- B. It's slow for drawing designs
- C. It had a good interface.



- 24 How did the students find out about the effects of the software on the company?
- A. They went to the IT department.
- B. They talked with the manager. C. They inspected the accounts.
- 25 The reason why the students have a face-to-face interview alone is that
- A. they could prepare for exams.
- B. there will be less disturbance.
- C. it's less realistic.
- 26 How did the two students perform in the exam?
- A. very disappointing
- B. significantly good
- C. above the average

Question 27 - 28

Choose TWO letters, A-E.

- 27 & 28. In which TWO ways will the new system affect the company?
- A. gain more profit
- B. employ more new staff
- C. increase sales
- D. reduce production time
- E. cut labour costs

Questions 29 and 30

Choose TWO letters.

- 29 & 30. Which TWO effects will the new system have on new clients?
- A. getting more involved in the design
- B. obtaining more contacts
- C. linking at home to do online work
- D. wasting less time
- E. decreasing labour costs



Questions 31-40

Questions 31-32

Complete the sentences below.

Write NO MORE THAN ONE WORD for each answer.

LED is a 31for light-emitting diode. H. J. Round discovered a 32called electroluminescence.

Questions 33-34

Circle TWO letters: A-

G.

33 & 34. Which TWO of the following items included the first commercial LEDs?

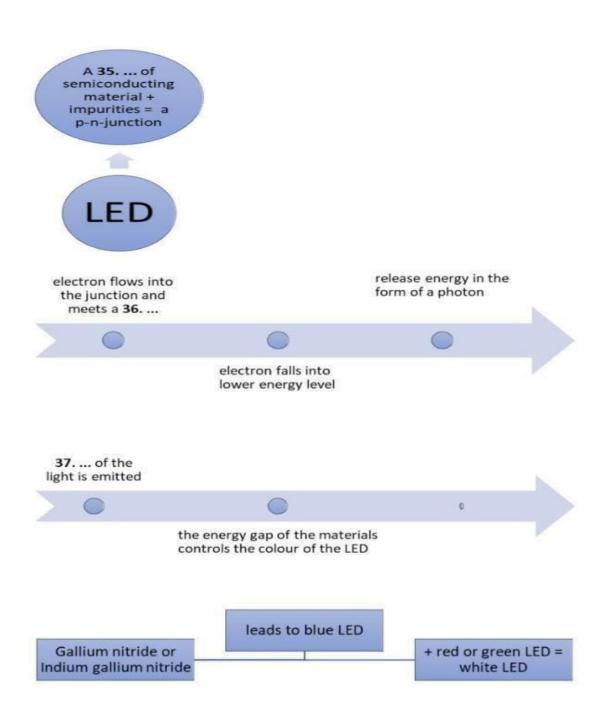
- A. TVs
- B. electronic test devices
- C. telephones
- D. interior lighting
- E. radios
- F. household appliances
- G. lab equipment

Questions 35-40

Complete the diagrams below.

Write NO MORE THAN THREE WORDS for each answer.







White LED

resulted from 38....

phosphor-based

Near UVemitters

used to inspect anti-couterfeit **39.** in banknotes OLED

e.g. polymers are used in producing flexible visual displays.



Listen to audio 12 and answer the questions below.

Section 1

Questions 1 - 10

Complete the table below.

Write ONE WORD AND/OR A NUMBER for each answer.

Notes on A Part-time Society

Example Name of society: Leighton Location: 1house Want: 2 actors and singers (no experience required) Transportation: shuttle services (need someone who is able to 3) Meeting time: 6:00-8:00pm every 4 Close time: during 5) - £40 for employed members (under 30 years of age) - £ 60 for employed members (30-60 years of age) - £ 7 for retired or unemployed members (over 60 years of age) Minimum joining age - 8 Most members are - friendly - fond of culture and music - 9authors looking for new experiences to write about in their books Charity	
Location: 1house Want: 2 actors and singers (no experience required) Transportation: shuttle services (need someone who is able to 3) Meeting time: 6:00-8:00pm every 4 Close time: during 5) - £40 for employed members (under 30 years of age) - £ 60 for employed members (30-60 years of age) - £ 7 for retired or unemployed members (over 60 years of age) Minimum joining age - 8	Example
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Membership fee (including 6) - £40 for employed members (under 30 years of age) - £ 60 for employed members (30-60 years of age) - £ 7	·
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- £ 60 for employed members (30-60 years of age) - £ 7 for retired or unemployed members (over 60 years of age) Minimum joining age - 8 Most members are - friendly - fond of culture and music	Membership fee (including 6)
- £ 60 for employed members (30-60 years of age) - £ 7 for retired or unemployed members (over 60 years of age) Minimum joining age - 8 Most members are - friendly - fond of culture and music	- £40 for employed members (under 30 years of age)
- £ 7 for retired or unemployed members (over 60 years of age) Minimum joining age - 8 Most members are - friendly - fond of culture and music	
Minimum joining age - 8 Most members are - friendly - fond of culture and music	. , , , , , , , , , , , , , , , , , , ,
- 8 Most members are - friendly - fond of culture and music	. , , , , , , , , , , , , , , , , , , ,
- friendly - fond of culture and music	
- fond of culture and music	Most members are
- fond of culture and music	- friendly
	•
2 Books of any	
The children's 10 will get the money raised by the annual dinner	· ·

Section 2

Questions 11-20

Complete the table below.

Write NO MORE THAN THREE WORDS for each answer.



Name of Room	Characteristics	Furniture and Features
Entrance Hall Vestibule or Octagon Hall	11. Acolour	Chinese style chairs brass enclose
Entrance Hall	12. Withpanels of serpents and dragons	furniture looks like pollarded oak
Long Gallery		13and Oriental pots
Banqueting Room		A dining table laid for the

Long Gallery		13and Oriental pots		
Banqueting Room		A dining table laid for the 14, with thirty-six chairs		
Great Kitchen or King's Kitchen	Four 15	16. Aused to turn 5 spits		
Music Room	Nine 17			
Yellow Bow Rooms	A lobby Two bedrooms 18. and	satinwood and mahogany		
Queen's Bedroom	Queen's bedroom Maid's room Closet	Brussels 19with 20bedding and curtains		



Questions 21 - 30

Questions 21-25

Choose the correct letter, A, B or C.

- 21. What has Irene recently done?
- A. She has almost finished planning the experiment.
- B. She is not applying herself enough to her work.
- C. She spends a lot of time in the laboratory.
- 22. What is Bill's attitude toward Kim?
- A. He is grateful for Kim's contribution.
- B. He is not fond of Kim's tastes in clothes.
- C. He thinks Kim is not good at laboratory work.
- 23. What does Jen think of the other people in the group?
- A. The boys are good at maths which is very helpful.
- B. They would fail the experiment without Irene's contribution.
- C. Irene has completed the data analysis so the experiment is nearly done.
- 24. How did Jen and Bill feel about Linda?
- A. She was always submitted her work late for the group work.
- B. She was difficult to get in touch with.
- C. She thought it was easy to get a high score.
- 25. Why was Jen invited to the professor's individual project?
- A. She was quite popular among students.
- B. She always finished reading all the assignments.
- C. She was close to the professor.

Question 26-30

Choose FIVE answers from the box and write the correct letter, A-G, next to questions 26-30.

What task has been given to each person?

Tasks

A. Abstract



- B. Acknowledgement
- C. Methodology
- D. Bibliography
- E. Literature review
- F. Results
- G. Discussion

Person

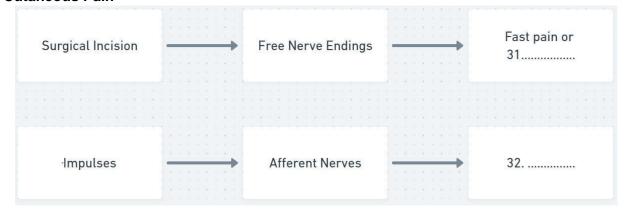
26.Irene
27.Kim
28.Jen
29.Bill
30.Linda

Section 4

Questions 31-40

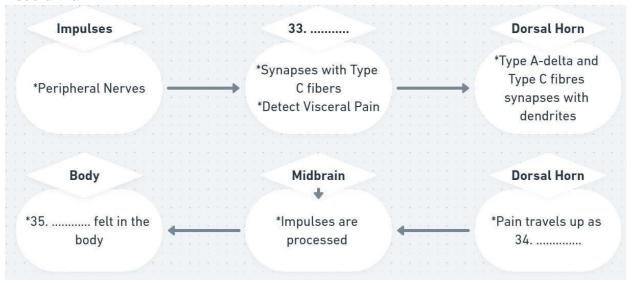
Questions 31-35. Complete the diagrams below.

Cutaneous Pain





Visceral Pain



Question 36

Circle the correct letter A-C.

36. Which of the following is an example of reaching the pain threshold?

A spilling boiling water

B burning your hand

C scalding hot water

Question 37

Complete the sentence below. Write NO MORE THAN TWO WORDS for your answer.

Pain tolerance refers to 37 to pain. Patients should complete a questionnaire known as Pain Scales: Universal Pain Assessment Tool.

Question 38

Complete the flowchart below. Write NO MORE THAN TWO WORDS for your answer



Cutaneous Pain Treated with 38. e.g. non-steroidal Visceral Pain Opioid administration

Questions 39-40

Complete the sentences below. Write NO MORE THAN TWO WORDS or A NUMBER for each answer.

Endorphins are a 39	Their chemical structure is similar to
opioids. Pain Management refers to the	e use of combinations of drugs, e.g.
administration of paracetamol and opio	oids. It decreases the amount of opioids to 40.



Listen to audio 13 and answer the questions below.

Section 1

Questions 1 - 10

Complete the notes below. Write NO MORE THAN TWO WORDS AND/OR A NUMBER for each answer.

Job Enquiry

Example
- name: Freddie Lea
- location: 1Island
- Starting date: 2
- Age: 17
- Four vacancies for 3
- Pay: 5.52 per hour
- Qualities required: the ability to 4
- Duties:
+ Offer table service
+ Look after 5
- Extra advantage: the ability of the candidate to 6
- Benefits:
+ free 7
+ a 8 will be provided
14.
- Interview arranged for 9 at 10:00 am
- Need to take
+ a reference letter from employer
+ a bank statement
+ the application form with a
10

Section 2



Questions 11-20

Questions 11-15

Complete the notes below. Write NO MORE THAN THREE WORDS and/or A NUMBER for each answer.

Green Home Three sections available: 11groceries	
Baking Potatoes (Kg) Six 12	£1.57 £0.60

Organic Food

Organic courgettes Brussels sprouts	£2.09

I	Fa	ir	Tra	de	Pı	nod	uc	te	_
ı			1 I a	uc	Г	UU	uu	LO	_

14.....is destined to the farmers in developing countries

Laundry Care

You can get a crystal rain & white lily washing powder if you buy two bottles of 15. softener.

Questions 16-17

Circle TWO letters A-F.

16 & 17. Which TWO of the following are own-label products?

- A. washing powder
- B. degreaser
- C. plughole
- D. washing-up liquid

E.oven cleaner F sink cleaner

Questions 18-19

Circle TWO letters A-F.

18 & 19. Which TWO of the following are given for free in the kitchenware aisle?



A saucepan with glass lid

B stainless steel peeler

C sandwich tin

D apron and oven glove

E aluminium foil

F 12 cup deep bun tray

Question 20

Complete the sentence below.

Write NO MORE THAN THREE WORDS for your answer.

You can get a free corkscrew if you buy a 20.

Section 3

Questions 21 - 30

Question 21 – 26

Choose the correct letter, A, B or C.

21 How could ancient Africans recognize different stars?

- A. by the location of the stars
- B. by the way stars affect each other
- C. by the distance between two stars

22 In which way do the Weyaka people like to deal with their money?

- A. open bank accounts
- B. assist others
- C. lend money to others
- 23 What do the Africans obtain from their suffering?
- A. ways of protecting their environment
- B. approaches to improving their international status
- C. reasons for conquering drought
- 24 What are the local people concerned with?



- A. having enough food
- B. getting rid of the disease
- C. going back to their former environment
- 25 What is the reason for the declining financial condition of the African people?
- A. They find it hard to trade because of the undeveloped transportation system.
- B. They have difficulty in mining minerals. C. They refuse to develop a range of commercial activities.
- 26 When can the African people expect to stop suffering from starvation?
- A. next year
- B. in the long-term future
- C. in the near future

Question 27 - 30

Complete the sentences below.

Write NO MORE THAN TWO WORDS for each answer.

- 27. A valuable quality of the Africans is to make up for the difficulties of food transportation.
- 28. The government intends to pay greater attention to their plan.
- 29. Nowadays, the Africans are encouraged to in an area consistently.
- 30. For the Weyaka people, it is impolite to visit someone's home without.

Section 4

Questions 31-40

Questions 31-34

Complete the diagrams below.

Write NO MORE THAN TWO WORDS and/or A NUMBER for each answer.



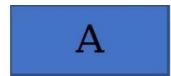
Newton's First Law

• Inertia is conected with the concept of **31....**

Newton's Second Law

 Force depends on the object's mass and it is in 32. ... to acceleration Newton's Third Law

• It is also named as 33. ... law



 $\rightarrow \Rightarrow$

Net Force = **34....**

F -F

Newton's Third Law



Questions 35-40

Complete the table below.

Write NO MORE THAN THREE WORDS for each answer



Physical Force	Further Information	
E 300 1	Static Equilibrium:	objects at
Equilibrium	Dynamic Inertia: 35	5
Gravity	Universal force and its 36is 9.81m/s². The acceler remains the same duriful same dur	
Normal	Atoms undergo 38	It keeps the 39of an object.
	Static Friction: For	1500
Friction	Kinetic Friction: Inc	



Listen to audio 14 and answer the questions below.

Section 1

Questions 1 - 10

Complete the table below.

Write ONE WORD AND/OR A NUMBER for each answer.

	NOTES OF CONCERTS
Example	
What to order before the start coffee	

Types of concerts	Time	Cost	Additional information
1concert	Every afternoon	2. \$ For students and \$6.50 for adults	Organise a press tentBroadcast on local 3station
4concert	Friday	Entrance fee: Approx \$40	Decorate with 5
Opera Show	6	Charged by 7	There will be a 8 Performance
Karaoke Night	Saturday	No group 9	To end the show, a popular 10will perform

Section 2



Questions 11-20

Complete the notes below. Write NO MORE THAN TWO WORDS for each answer.

Seven Sisters' Campsite

Seven sisters are named after 11in East Sussex

Weekly Schedule:

Monday

- Go on a trail
- Have a swim PS. Activities are subject to 13conditions

Tuesday

- Continue up the hill Tuesday Continue up the hill
- Arrive at a 14.
- Go 15.
- Have a pebble massage
 A range of 16.....are available there, including jet-skiing and parasailing.

Pieces of

Equipment:

There are also boats, 17and kayaks and you can set out to sea as long as you are wearing 18.

You can also go rock-climbing and you can go 19...... when you come back down to earth. You can talk to your friends while you are near an open 20.

Section 3

Questions 21 - 30

Questions 21-25

Choose the correct letter, A, B orC.



- 21 Students may fail the exam if they
- A. do not collect primary statistics.
- B. copy other people's work.
- C. do not follow the instructions.
- 22 Why does the man think they should avoid including the pictures of the first volcano in the presentation?
- A. They are not attractive.
- B. The time is limited.
- C. People have never heard of it.
- 23 About Mount Fago, a volcano in Mexico or the USA, the man thinks
- A. they should not use inaccurate information in the presentation.
- B. they should use another example.
- C. it does not matter where the volcano is.
- 24 The woman thinks they should mention Mount Etna since
- A. it covers most of the important points.
- B. It was formed a long time ago...
- C. it has stunning views.
- 25 They agree to leave out Mount Herton as
- A. other students have used it before.
- B. it is irrelevant to their topic.
- C. there is nothing special about this volcano.

Question 26 - 30

Choose FIVE answers from the box and write the correct letter, A-G, next to questions 26-30.

Which statement applies to each of the following situations?

- A. make a short film
- B. lacked his/her own points
- C. neglect the positive aspect
- D. watch some documentaries
- E. did not prepare beforehand
- F. identify the differences between them.



- 26. The woman's last presentation was criticized because of it
- 27. The tutor suggests for the next presentation the woman should
- 28. People do not know enough about volcanoes and so they
- 29. The reason why the man felt very nervous is that he
- 30. They are researching active and extinct volcanoes to

Questions 31-40

Question 31

Complete the sentence below.

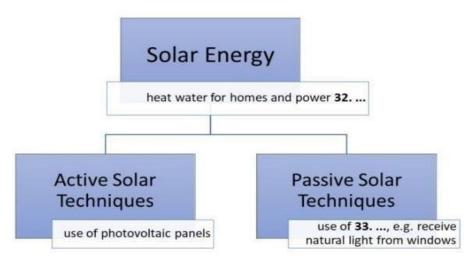
Write NO MORE THAN TWO WORDS for your answer.

Petroleum is a 31resource as it cannot be replenished.

Questions 32-33

Complete the diagram below.

Write NO MORE THAN TWO WORDS for your answer.



Questions 34-40

Complete the table below.

Write NO MORE THAN THREE WORDS for each

answer.



Natural Resource	How it is Generated	Further Information
Biomass	Plants 34solar energy when they are burnt.	
Wind Energy	Wind turbines produce between 600kW and 5MW of rated power	Wind speeds are higher in 35
Hydropower Energy	Hydroelectric dams	run-of-the-river hydroelectricity derives from 36
Geothermal Energy	Heat is trapped in 37 GSHP extracts heat from the ground	86% of the houses in 38 were heated by geothermal energy in 2000
Biofuels	Biomass They can be divided into solid biomass, liquid fuels and biogases	Bioethanol is a 39



Listen to audio 15 and answer the questions below.

Section 1

Questions 1-10

Complete the notes below. Write ONE WORD AND/OR A NUMBER for each answer.

INCIDENT REPORT

Example

Name: An	na Lumley
Telephone: 1.	
Date of arrival	: 2
Address: 235	3Road, East sea
The total value	of insurance: \$ 4
- furniture and	hairs (not expensive)
Items ordered - a clock - a 7	
	needs to be replaced of one of the dining chairs are split



Questions 11-20

Complete the notes below.

Write NO MORE THAN TWO WORDS for each answer.

Induction Day - Papyrus Warehouse

	Company	Identification	Card
--	---------	----------------	------

- Contains the employee's name, 11 and barcode number
- Done with the HR department
- Used to 12..... and out daily

StockRoom – a white shirt and a pair of 19.

Note: Women may wear make-up and use 20...... as long as it looks

Shop Floor – a plain shirt and a suit

Shop Floor – you need the ID card when you open the till and 13
Stock Room – ID card is also used during the 14
Warning: Don't forget to close the till drawer and 15of the system.
Staff Restaurant – you can buy snacks if you insert coins into the machines on the 16.
Note: Free lunch is provided on busy days, but the cashier has to 17your card so that your lunch break is recorded.
Personal Belongings:
They should be put in the 18available in the changing rooms. Mobile phones should be switched off.
Uniform:



neat.

Questions 21 - 30

Question 21 - 25

Choose the correct letter, A, B or C

- 21 Why did James choose to work in the bakery?
- A. Because it's close to his home.
- B. Because it has a good reputation in the subject area.
- C. Because it's a part of a chain.
- 22 What was James surprised at in his studies?
- A. He finds the theoretical courses easy.
- B. He can finish the theoretical courses.
- C. He finds the theoretical work interesting.
- 23 How is James' course assessed in the first term?
- A. The marks are given by students to each other.
- B. Self-assessment.
- C. It is up to the practical experience.
- 24 Why has Kate enquired about the English language course?
- A. She wants to become an artist.
- B. It is her first language.
- C. She plans to curate in a gallery.
- 25 What else did Kate need to get before going to college?
- A. starting date of the course
- B. an offer with scholarships
- C. a catalogue of modules

Questions 26-30

Choose FIVE answers from the box and write the correct letter, A-G, next to questions 26-30.



What statement applies to each of the following courses?

- A. There are a lot of background readings.
- B. People stay at the studio where the course is taken.
- C. Many outside speakers will give a talk.
- D. It's the most difficult course.
- E. Students do their own research.
- F. Students need to spend a lot of money on a camera with a good display. G. Expensive materials need to be bought.

26. History of Art

27.Sculpture

28. Digital Painting

29.Art Theory

30.Photography

Section 4

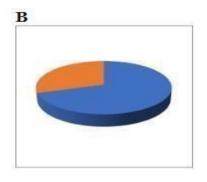
Questions 31-40

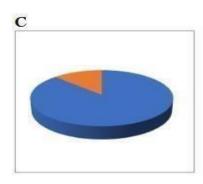
Question 31

Circle the correct letter A-C.

31. Which graph shows an increase in the Earth's temperature in the last 3 decades?







Questions 32-33

Complete the sentences below. Write NO MORE THAN TWO WORDS for your answer.

Arctic 32release up to 100 million tonnes of methane gas annually.



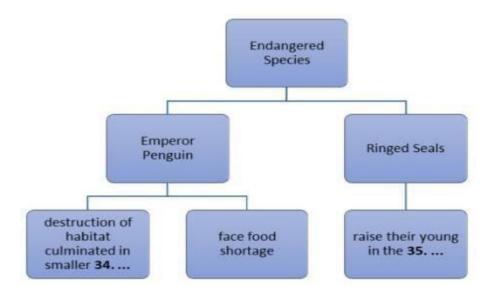
Moreover, 25% of all methane is stored on the land surface and it can be released from 33.

.....

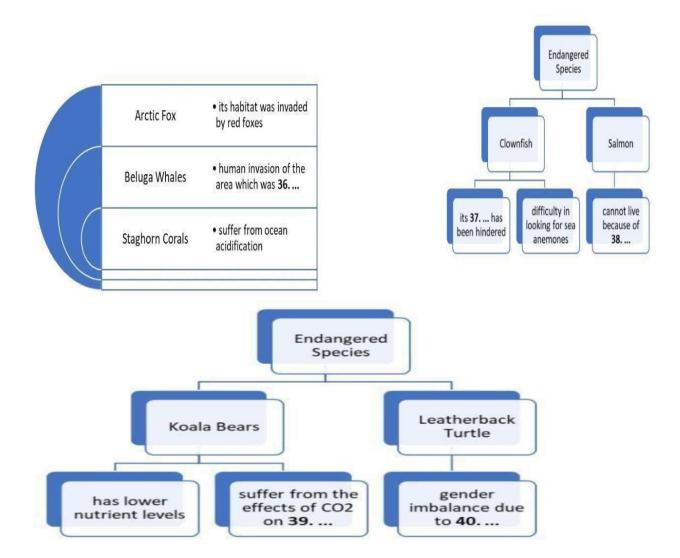
Questions 34-40

Complete the diagrams below.

Write NO MORE THAN THREE WORDS for your answer.









Listen to audio 16 and answer the questions below.

Section 1

Questions 1 - 10

Complete the notes below.

Write ONE WORD AND/OR A NUMBER in each gap.

Bud and Annie's families

Annie's family issues:

- father is in bad mood
- mothers1.....is increasing again. She needs surgery to replace her2.......
- the operation is very expensive, around \$
- her family is getting problems with4....because sister does not want to help her sister seems to be selfish after the beauty5.....

Bud's family issues:

- Annie thought Bud's6.......was a nice person but, she turned out to be ...7 after getting promoted.
- his dad signed a huge8......... and looking for some 9......

Section 2

Questions 11 - 20

Questions 11 - 13

Choose THREE letters, A-F.

Which THREE things that most people want to spend their income on mentioned by the speaker?

- A people spend the same on enjoyment regardless of age
- **B** people usually spend 1,500 pounds per month on necessary things
- **C** people tend to spend much more than what they really want
- **D** the amount of money spending for the future differs for different people
- **E** people tend to spend their income widely trzia on different things
- **F** people mainly invest their money for education and a big house



Questions 14 - 15

Choose TWO letters, A-E.

Which TWO rules should people follow to manage their money mentioned by the speaker?

A maximum of 10 percent of the monthly budget is allowed for entertainment and unexpected things

- **B** do not spend money on fancy restaurants or drinking
- **C** only use cash for essentials like house repairs, birthday present
- **D** Only use credit card to buy something for changing money
- **E** staying at home when the monthly budget is almost running out

Principles on money investment

- 16. Why do people need to keep a current deposit in a bank account?
- A for some rainy days
- B for some unexpected cases
- C for retirement
- 17. Unused money should invest in
- A the government lottery.
- B gambling games.
- C risk investment.
- 18. Investing money for higher earning potential, people can
- A take a higher risk.
- B make a big fortune in a short period of time.
- C guarantee to get more money back in every situation.
- 19. What is a balanced portfolio?
- A a wide investment list
- B a steady investment
- C a refundable investment
- 20. Investing money wisely means
- A putting money into different investments.
- B Spending money on venture capital
- C spending money on low-risk investments.

Section 3

Questions 21 - 30

Questions 21 - 23

Choose the correct letters A,B or C



21) Andrew has worked at the hospital for
A two years. B three years. C five years.
22) During the course Andrew's employers will pay
A his fees. B his living costs. C his salary.
23) The part-time course lasts for
A one whole year. B 18 months. C two years.
Questions 24 and 25
Choose TWO letters A-E.
What TWO types of coursework are required each month on the part-time course? A a case study. B an essay. C a survey. D a short report. E a study diary.
Questions 26-30
Complete the summary below.
Write NO MORE THAN THREE WORDS AND/OR A NUMBER for each answer.
Modular Courses Students study (26) during each module. A module takes (27) and the work is very (28) To get a Diploma each student has to study (29) and then work on (30) in depth.
Section 4
Questions 31 - 40
Questions 31 – 35



Write NO MORE THAN three words for each answer
31. According to George Bernard Shaw, men are supposed to understand, economics and finance.
32. However, women are more prepared toabout them.
33. Women tend to save forand a house.
34. Men tend to save forand for retirement.
35. Women who are left alone may have to pay forwhen they are old.
Questions 36 – 40
Complete the summary below.
Write no more than three words and/or a number for each answer.
Saving for the future
- Most women think about their financial future when a/an 36occurs.
- Women start thinking about 37when they are in their early twenties .
- To develop their 38in dealing with financial affairs would be to attend classes in money 39
 Women should put a high proportion of their savings in low risk investments and the rest for 40ones which can offer them a comfortable, independent retirement.



Listen to <u>audio 17</u> and answer the questions below.

Section 1

Questions 1 - 10

Questions 1 - 6

Contact Details on buying a used car

Model:	Celica
Year:	1985
Number of owners:	1
Condition:	overall good. 2were replaced last year
Reason for selling:	moving 3
Asking price:	£4.
Appointment time:	5
Address:	6
Contact name:	Elena

Questions 7-10

Circle the correct letter A-C.

7. What happened to Sam's car?



- A. It was replaced by another one.
- B. It broke down.
- C. It was stolen.
- 8. Why does Jan need a car now?
- A. She lives too far from the university.
- B. She spends too much time on the bus.
- C. She would feel safer at night with a car.
- 9. What does Sam recommend?
- A. check the service records
- B. avoid buying an old car
- C. get a mechanical inspection
- 10. How are they travelling to Elena's?
- A. by motorcycle
- B. on foot
- C. by bus

Questions 11 - 20

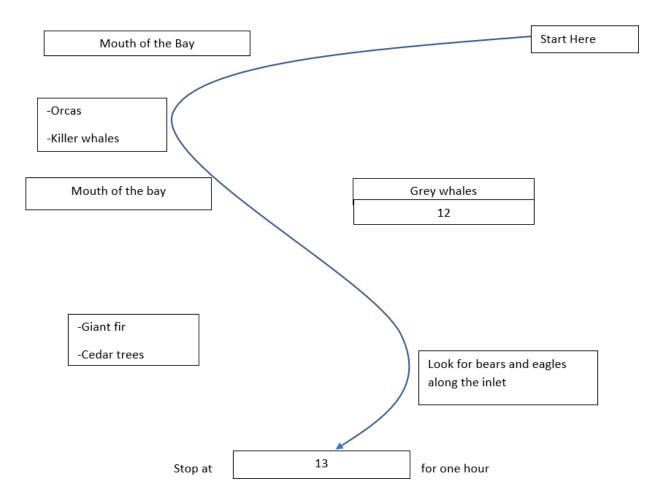
Questions 11-13

Write NO MORE THAN TWO WORDS in each gap.



WHALE WATCHING TRIP

(PACIFIC NORTH WEST)



Questions 14 - 16

Complete the table below

Write ONE WORD ONLY in each gap:

Whale identification chart

	Color	size	General characteristics
Dolphins	Grey	1 - 2 metres	Swim fastPlayful



			•14
Orcas & Killer whales	Black and white	7 - 8 metres	15 huntersEat fish, seals and other whales
Grey whales	Grey	14 metres	16Filter feeders, eat shrimpDistinctive tail fins

Questions 17 - 20

Write ONE WORD ONLY in each gap

Advice for Participants on Whale Watching Excursions

- For a smooth ride, sit in the middle near the boat's17......
- Watch the waves and hold onto the18.....
- Survival suits are19in colour for maximum visibility.
- For seasickness: Place a patch on your wrist instead of taking20.....

Section 3

Questions 21-30

Questions 21-23

Fill in the summary below with NO MORE THAN TWO WORDS OR A NUMBER for each space.

Selection Process for 'Travel Documentary'

- 34 interviewed from 21 applicants nationally
- 13 chosen for a 22 training course in film-making
- 23.....finalists selected as competitors

Questions 24-26

- produce a 24.....every two weeks
- no previous professional 25 experience allowed
- make their own 26.....and obtain approval

Questions 27-30

27. What did Sarah Price share about her feelings on the trip last year?

A unforgettable memory

- B pretty exhausting
- C very exciting



- 28. What was Sarah Price's worst experience during the trip?
- A She got lost in Mongolia.
- B She was homesick
- C She got sick in a remote place.
- 29. In which of the following areas does Ray expect to have most difficulty?
- A loneliness
- B time pressure
- C organisation skills
- 30. In what month does the journey begin?
- A February
- B March
- C April

Questions 31 - 40

Questions 31 - 33

Circle the correct answer A-C.

History of technology series

31. What does QWERTY stand for?

A letters on the top row of the keyboard

B the company that made the first typewriter

- C letters on the home row of the keyboard
- 32. The first commercial typewriter was developed in ...
- A Germany.
- B Great Britain.
- C United States.
- 33. The purpose of the QWERTY keyboard layout was ...

A to slow down typing speed.

B to prevent keys from sticking.

C to reduce typing inefficiency.

Questions 34 - 40



Write ONE WORD ONLY in each gap.

History of Dvorak keyboard



Listen to audio 18 and answer the questions below.

Section 1

Personal details

Questions 1 - 10

Ascot Child Care Centre Enrolment form

Family name:	Cullen
Child's first name:	1
Age:	2
Birthday:	3
Other children in the family:	a brother aged4
Address:	Rd., Brisbane
Emergency contact number:	3467 8890
Relationship to child:	6
Development	Has difficulty7during the day
Child-care arrangements Days required:	Is able to8herself Monday and 9
Pick-up time:	10



Questions 11 - 20

Children activities during Holiday

Things	s to do in the holidays
-	Main problem - children do not have a traditional11
Some	ideas
-	Give children jobs, for example cleaning the12
-	At home, ask children to help in the13
-	Get children to make14ahead of time
-	Get children involved in community work such as visiting the15
-	Involve older children in long-term16 In your community
-	You may get some ideas from the17
-	The local18is often the best place to find ideas
Things	s to remember
-	Make sure children stay19
-	Children up to the age of20need to be supervised by an adult

Section 3

Questions 21 - 30

Questions 21-24

Choose the correct answer A, B or C

- 21. According to John, what is the main advantage of space exploration?
- A. To supply resources for use on Earth.
- B. To find out more about the origins of our planet.
- C. To establish a colony for humans if Earth becomes uninhabitable.
- 22. According to the speakers, why can't robots be sent into space instead of humans?
- A. They cannot operate for long enough.
- B. They are too expensive to build.
- C. They are too reliant on humans.
- 23. What are we told about the space technology currently used?
- A. It can be unreliable.
- B. It is based on old technology.
- C. It is becoming cheaper to produce.
- 24. What is the biggest problem in sending robots to Mars?
- A. the distance
- B. the atmosphere



C. the extreme temperatures

Questions 25-30

Who expresses the following opinions?

Persons

A John

B Susan

C Both John and Susan

Opinions

- 25. We should plan a trip to Mars even though it may not happen soon.
- 26. We may eventually colonise Mars.
- 27. The soil on Mars is highly toxic.
- 28. The soil on Mars contains materials we could use.
- 29. Spaceships cannot be totally protected from radiation.
- 30. It is possible that humans could form a base on Mars.

Section 4

Early history

Questions 31-40

Complete the notes below using NO MORE THAN TWO WORDS AND/OR A NUMBER.

The history of dentistry

The earliest reference to problems with teeth was in 31 The ancient Sumerians called problems with teeth 'tooth 32 There is 33 to show that the Chinese used dental treatments.
Remedies and treatment An old text from 34 reveals medical practices from 1700 to 1500 BC. The text refers to the use of 35 and 36 to relieve toothache.
In the fifth century BC a Greek 37noted the beginnings of specialisation in medicine.
A Greek doctor was the first to 38problem teeth.
In Europe during the 39, doctors performed dentistry in people's homes. A dentist from France is said to have founded 40 dentistry.



Listen to <u>audio 19</u> and answer the questions below.

Section 1

Questions 1 - 10

Complete the form below.

Write NO MORE THAN TWO WORDS AND/OR A NUMBER in each gap.

Complaint Record Form

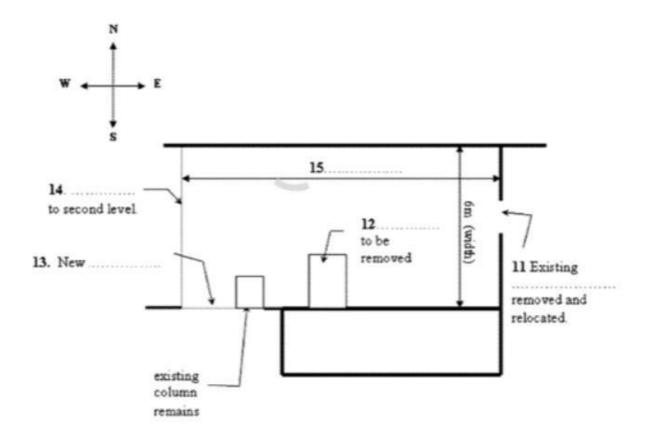
Holiday booked in name of	:				
Last name:		1			
First name:	Andrew				
Address:	Flat 4		.2		House, Winchester SO2 4ER
Daytime telephone number:			.3		
Booking reference:			.4		
Special offer:	•	Yes, from .		5	company
Insurance:	•	Yes, had		6	policy
Type of holiday booked:		7		bro	eak
Date holiday commenced:		8			
Details of complaint:		no	9		At station
·	;	a/an	10		was missing

Section 2

Questions 11 - 20

Questions 11 - 15





Questions 16 – 17

Circle the correct letters A, B or C

- 16. The number of students to be relocated is..
- A. 10
- B. 6
- C. 30
- 17. The number of students being relocated to each wing is
- A. 10
- B. 6
- C. 30

Questions 18 - 20

Circle THREE letters A-E. Which THREE of the following changes were mentioned?

- A. new computer desks
- B. study desks



- C. new beds
- D. lamps
- E. painting of rooms
- F. Book shelves
- G. Study chairs

Questions 21 - 30

Questions 21 - 26

Complete the sentences below.

Write NO MORE THAN THREE WORDS for each answer.

David feels that progress on the project has been slow because other members of the group are not compliancing with the 21
Jane thinks that personal 22were not clearly established.
Dr Wilson suggests that the group use the 23module available from the Resource Centre.
David doubts that the research will include an adequate consulting 24
According to Dr Wilson, the 25is now the most important thing to focus on.
Jane believes the group could make more use of some 26

Questions 27-30

Complete the timetable below.

Choose your answers from the box and unite the letters A-H next to questions 27-30.

- A Compare photographs at newspaper offices.
- B Interview a local historian.
- C Listen to tapes in the die City Library.
- D Study records of shop ownership.
- E Take photographs of the castle area.
- F Talk to the archivist at the City Library.
- G Tour city centre using copies of old maps.
- H Visit an exhibition at the University Library.

MON - WED: FIELD TRIP TO CAMBRIDGE



Mon 22nd	am	Arrive at hotel
	pm	27
Tue 23rd	am	28
	pm	Free time
Wed 24th	am	29
	pm	30

Questions 31 - 40

Write ONE WORD only in each gap

The Inuit

Backg	round	
-	are the native	31 of Alaska and Canada
-	Migrated acro	ss gap between Alaska and Siberia
-	Originally cam	ne from the continent of 32
-	The name "In	uit" means "The people"
-	Inuit 33	began years ago
-	Norse 34	Lived near Inuit around 1000 AD
Housi	ng	
-	Inuit worked for	or 35in the 1800s
-	well adapted t	o the Arctic
-	in summer:	+ dwelled in 36
		+ traveled in 37
-	In winter	+ lived in ice house or 'igloos'
		+ traveled by 38
-	Took 1-2 hou	rs to build
Food:		
-	39	whales - the main source of food
-	polar bears hu	unted on land



- Constantly looking food Major 40..... of Inuit currently located in Alaska and Canada



Listen to audio 20 and answer the questions below.

Section 1

Questions 1 - 10

Accommodation request form

Name: Present address: Daytime phone number: Age: Intended length of stay: Occupation while in UK:	Jenny Chan Sea View Guest House, 1
General level of English: Preferred location: Special diet: Other requirements:	4
·	- own 7 - own television - a/an 8
Maximum price: Preferred starting date:	- to be only guest £9a week10
Section 2	
Questions 11 - 20	
Questions 11-13 Complete the sentences below.	
Write NO MORE THAN TWO WORL	OS for each answer.
- The next meeting of the soccer clul	b will be in the11in King's Park on 2 July.
- The first event is a12	
- At the final dinner, players receive	13



Questions 14-17

Complete the table below.

Write NO MORE THAN THREE WORDS AND/OR A NUMBER for each answer.

Competition	Number of teams	Games begin	Training session (In King's park)
14	10	15	Wednesday afternoons
Senior	16	2:30 pm	17afternoons

Questions 18-20

Complete the table below.

Write NO MORE THAN THREE WORDS for each answer.

Responsibility	Person
A Manage the club's finance	Gina Cosello: 18
B Train the football team	David West: 19
C Buy new equipments	Jason Dokic: 20
D Receive the fees	
E Collect the feedback	

Section 3

F Deliver newslettersG Manage meetings

Questions 21 - 30

Questions 21 - 23

Choose THREE letters, A-F.

Which THREE reasons have Bill and Ann not prepared their presentation in class yet?

- A Bill has been taking care of his mother
- B Ann's neighbors cannot help her with chores
- C Bill spends more time on other things
- D Ann spends more time on her business
- E Bill is too buy with other courses
- F Ann helps her mom with housework

Questions 24 - 25

Choose TWO letters, A-E.



Which TWO things are correct about the topic in their class that Bill and Ann have to present?

- A personal characteristics are influenced by uniform
- B wearing a uniform during carrying out experiment in Los Angeles
- C it seems like what Bill read before
- D it is about things to do during summer vacation
- E Problem of wearing a uniform in high school

Questions 26 - 30

- 26. Students volunteered in the experiment
- A Had a clue for what will happen
- B were not informed in advance about what will happen.
- C were arrested to a police station.
- 27. What did the volunteers encounter in the experiment?
- A They did not know that other volunteers had encountered the same thing.
- B They were informed about what they had to wear.
- C They did not know why they had to get charged.
- 28. In the old experiment, volunteers
- A played a role as arrested persons
- B recognised the experimental purpose.
- C came from different universities.
- 29. Arrested volunteers in the old experiment
- A were treated like real prisoners.
- B were told to act like prison guards.
- C were not allowed to sleep.
- 30. What did the volunteers feel during the experiment?
- A The volunteers playing guards with psychological trauma.
- B They all suffered psychological trauma
- C The volunteers playing prisoners with psychological trauma.

Section 4

Questions 31 - 40

Complete the notes below. Write ONLY ONE WORD in each gap.

Sales and Marketing

Introduction

- advertising is used to make a company successful via different types of 31......
- advertising 32..... (radio, newspapers, TV, etc.) is not mentioned in this lecture



- 33advertising helps to achieve our goals while saving money - the most common objective of the advertiser is to change customers' behaviour and 34	
Advertising for brands	
- customers tend to buy products from a company as they 35their brand name	
 promoting a brand is supposed to make customers remember product 36 a famous company with a good brand name could not market successfully other products company names usually advertise before their goods and 37 SanFran Video Store 38had promoted by handing out flyers Chanel is successfully in advertising either company name or products such as 39 	
- it is essential to be mutually 40in different types of advertising	



TEST 21

Listen to audio 21 and answer the questions below.

Section 1

Questions 1 - 10

Complete the notes below.

Write NO MORE THAN ONE WORD AND/OR A NUMBER in each gap.

Apartment Information

Maximum rental:	\$1	•	
Log on the website:	2		com
Things included	- a circuit4.	ir	n all apartments
In the rent:	- kitchen equipments:		
	+ a/an5		
	+ a/an6		
	7	. bill	
Client information:			
Full name:	Angela8		
Address:	9	Melford MF4	15JB
Tel:	10		

Section 2

Questions 11 - 20

Questions 11 - 13

Choose the correct letters A,B or C

- 11. What is the company's sales figures trend from 2005-2010?
- A Fluctuation, with great increase in the first stage
- B no change during the period
- C great increase during the period
- 12. What is the relationship of the three departments this year?
- A both Furniture and home appliances are decreased.
- B only apparel is decreased.



- C all three departments remain unchanged.
- 13. Which is the best description about the number trend of temporary staff in the company?
- A The trend is the same over the years.
- B The trend turns down this year.
- C The trend is increasing over the years.

Questions 14 - 18

Write NO MORE THAN TWO WORDS in each gap

Parkson Approach to Retail Business

Missio	n Statement
_	the drive to14
_	pursuing ways need to be creative and distinctive to fulfill customer's demand
Four P	riorities
_	compelling and distinctive assortments
-	15
- enha	nced shopping experience
	16
Magica	al Special Events
-	Thanksgiving Day Parade
-	Halloween Fireworks
-	celebrity appearances
-	17
-	Arrival of Santa Claus
_	18
- a	animated window displays

Questions 19 - 20

Choose TWO letters. A-E.

Which TWO things must be done today?

- A handing in application form
- B reading the brochure
- C submitting certificate
- D applying for staff discount
- E getting security pass

Section 3

Questions 21 - 30

Questions 21 - 22

Write ONE WORD ONLY in each gap



- Art Deco takes its name from a/an21 held in Paris
- Both Art Deco and Art Modern were more often used for 22high-rise building blocks.

Questions 23 - 27

Complete the form below.

Write **ONE WORD ONLY** in each gap

Art Deco

- facades with 23designs
- Polychromy
- Straight edges and 24 Shapes
- Vertical emphasis

Art modern

- Flat roofed building rooms, curved corners
- smooth walls without 25.....
- morethan Deco
-27 Emphasis

Questions 28 - 30

Choose the correct letters A,B or C

- 28. What do the students want to do in class?
- A showing presentation on photos of buildings
- B taking class pictures
- C discussing about how to take the building pictures
- 29. What do they need to do before taking photos?
- A finding the way to the lobby of the building first
- B talking to Professor Vargas
- C asking for permission
- 30. Who does the woman want to turn to for help?
- A the building manager
- B building guard
- C building receptionist



Questions 31-40

Write ONE WORD ONLY in each gap

The Aztec

The Aztec
General History
- the Aztec 31 Existed between the 14th and 16th century
- the capital city of Aztec was in the centre of the 32
Food - the staple food of Aztecs was 33Which has been domesticated for thousands of years, and spread to the rest of the world from Mexico the Aztecs also had other diet such as 34, squash
 Clothing the clothing of the Aztec was diverse based on different 35community Aztec clothes were generally made of imported cotton or ayate fiber the Aztecs were able to create beautiful colors using a lot of 36
Education - girls were instructed about cooking, caring for a family, 37and ways to economically run the home - boys, however, learned trades, fighting and 38Skills
Region - the Aztecs went to 39to send their tribute and pray - The tribute included not only agricultural but also rare and 40products



TEST 22

Listen to <u>audio 22</u> and answer the questions below.

Section 1

Question 1-10

Questions 1-4

Choose the correct letters A, B or C.

- 1. Currently, the man is studying
- A. Business
- B. Education
- C. Maths
- 2. The man wants to study
- A. Education
- B. Business
- C. Accounting
- 3. When are the Registration Packs available for first-year students?
- A. November
- B. September
- C. December
- 4. To complete the registration process, the student has
- A. One-month
- B. Two months
- C. Three months

Questions 5-7

Complete the form below.



Write NO MORE THAN TWO WORDS AND/OR A NUMBER for each answer.

REQUEST FOR INFORMATION		
NAME	Richard Dreyfus	
ADDRESS	5. Unit 12 Avenue, Mermaid Beach,4554	
TELEPHONE	6	
EMAIL	7. dreyfus@	

Questions 8-10

Choose THREE letters A-F

Which THREE ways to register are mentioned?

- A. by email
- B. by mail
- C. by phone
- D. in person
- E. text message
- F. by facsimile

Section 2

Questions 11 - 20

Questions 11-16

Complete the sentences below. Write NO MORE THAN TWO WORDS for each answer.

The Hotel

- You must book 11.....in advance.
- There are some interesting 12..... in the lounge.

Activities

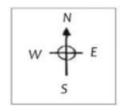
- The visit to the 13.....has been cancelled.
- There will be a talk about 14from the area on Saturday.
- The visit to the 15.....will take place on Sunday.
- There is a collection of 16.....in the art gallery.

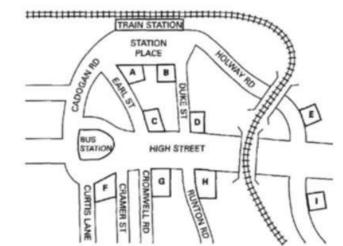
Questions 17-20

Label the map below. Write the correct letter A-I next to questions 17-20.



Where are the following places situated?





- (17) Park Hotel
- (18) Internet Cafe
- (19) Tourist Information Office
- (20) Royal House Restaurant

Section 3

Questions 21 - 30

Questions 21 and 22

Choose TWO letters A-E.

What two suggestions does Gloria give to Paul?

A talk with past graduates

B chooses from Science, Maths or English

C study subjects that he naturally likes

D consult the university handbook

E go to the office of Academic Affairs

Questions 23-27

Complete the table below.

Write NO MORE THAN THREE WORDS OR A NUMBER for each answer.

	Title	Author	Year published	Publisher
--	-------	--------	----------------	-----------



What should I do?	Smith,P	2000	23
24	Newton,J	2000	25
26	White,J	27	Brown and Tate

Questions 28 - 30

Choose THREE letters A - F

Which THREE points helped Gloria to Choose her course

A she spoke with her parents

B she talked with friends

C she looked at jobs that were available

D she researched typical working hours

E she liked mathematics

F she liked working with people

Section 4

Questions 31 - 40

Write ONE WORD ONLY in each gap.

Type of writing	Notes	Tips
Short stories	three basic styles	Start with a/an 31
Non-fiction	biographies often popular	Tells publishers about your field of 32
Articles	advice articles work well	Write for a definite 33
Poetry	meaning shouldn't be too 34	Read your poems aloud
Plays	movements usually decided by the 35	Learn about acting
Radio	BBC published handbook	Try 36 stations first
Children's Literature	Illustrations important	Decide on an age 37



- 38. What is a disadvantage of first person narration in novels?
- A It makes it harder for the main character to be interesting.
- B It is difficult for beginners to do well.
- C It limits what can be described.
- 39. What is a mistake when writing novels?
- A failing to include, enough detail
- B trying to explain ironic effects
- C including too many characters
- 40. In order to make dialogue seem natural, writers should
- A Writers should make recordings of real conversations.
- B include unfinished sentences
- C break up long speeches



TEST 23

Listen to audio 23 and answer the questions below.

Section 1

Questions 1 - 10

Write NO MORE THAN ONE WORD AND/OR A NUMBER in each gap.

Finnegan's Flight Centre

Flight info: - from Hong Ko

- from Hong Kong to Singapore on 25 July
- it takes approximately 3 hours 1Minutes
- the passenger should check in before2......
- the passenger cannot change their flight dates because of work 3...
- the passenger will fly back to Hong Kong on4......
- the passenger wants to5.....as soon as she gets back

Other information:

- Bert will6.... the confirmation details to the passenger
- the maximum weight forLuggage is 10kg
- the passenger will check in one8...........at extra cost
- the reservation number is9.....

Section 2

Questions 11 - 20

Questions 11-15

Complete the sentences below. Write NO MORE THAN TWO WORDS for each answer.

- Many 11.....happen around cars.
- Night time travel on 12should be avoided.
- In the event of a break-down in a lonely place, wait in the car for help from a police car or another 13.....
- When being followed, if there is no police station nearby, find an open garage or store or go straight to an 14......
- The police station is located on the15 Between the canal street and the cockleshell court

Questions 16-20

Match the toxic gases in the box to the effects below.



Choose your answers from the box and write the letters A-E next to questions 16-20.

List of toxic gases

A carbon dioxide

B nitrogen oxide

C carbon monoxide

D hydrogen sulphide

E Low oxygen air

List of effects

- 16. People suffer mental impairment
- 17. It hurts the lungs
- 18. It makes you breathe faster
- 19. You cannot see it or smell it
- 20. It numbs the respiratory tract

Section 3

Questions 21 - 30

Questions 21 - 25

Write NO MORE THAN ONE WORD in each gap

New Zealand Government System

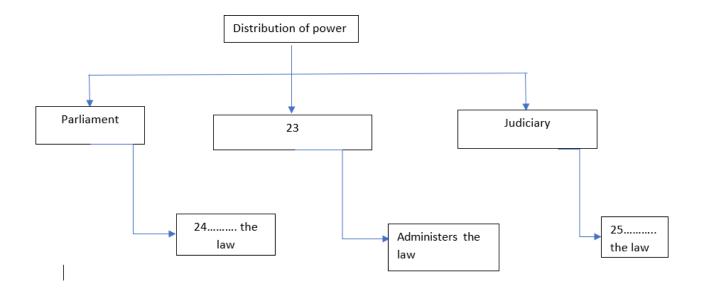
- Elected House of Representatives = Parliament

Questions 23 - 25

Complete the flow chart below:

Write ONE WORD ONLY in each gap





Questions 26 - 30

Choose the correct letters A,B or C

- 26. A constitution containing rules for governing is
- A a written document.
- B still a controversial form.
- C an issue passed by Parliament.
- 27. New Zealand has some unwritten
- A constitutions.
- B simple laws.
- C conventions.
- 28. A parliament with only one chamber is called
- A House of Representatives.
- B Upper House.
- C Unicameral.
- 29. New Zealand's voting system is known as
- A Member of Political Party.
- B Member Proportional Representation.
- C Member of Parliament Representatives.
- 30. Political parties are represented proportionally in parliament according to
- A the share of votes gained in the election.
- B the share of votes in preferred political party.
- C the share of votes in every party



Questions 31 - 40

Questions 31 - 36

Which of the following descriptions is appropriate for the hat color below? Choose SIX answers from the list below and write the correct letter A-F, next to Questions 31-36.

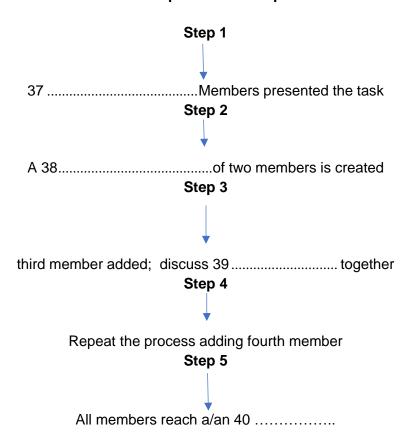
List	of hat color	List of description
Α	Black	A creative response - be inventive:
В	Blue	An emotional response - use intuition:
С	Green	A managerial response - like control:
D	Red	An optimistic response - be encouraging:
Ε	White	A pessimistic response - be wary:
F	Yellow	A rational response - focus on data:

Questions 37 - 40

Write NO MORE THAN TWO WORDS in each gap



The stepladder technique





TEST 24

Listen to audio 24 and answer the questions below.

Section 1

Questions 1 - 10

Notes on Adult education Classes

Number of cla	sses:	7 per week
Tuesday:	-	1
	+	limited space: no more than2 Participants
	-	Book Club
	+	must read
	-	4 Group
	+	learn about local events last century
Wednesday:	- Scrab	oble club (25)
•	+ Popu	ular ,
Thursday:	- Ches	s night
•	+ sei	rious
		6
	•	For special occasions
Adult learners' Week:		•
		ost but must make7
	+	September 1 - 8
	-	Techno Expo
	+ learn	how to use8tools
	+	learn about online security issues and online entertainment
	+	Monday, 1 - 4: 30 pm
	•	99
	+	consider values
	+	learn how to attain harmony
	+	Wednesday, 1 - 4.30 pm
	-	Venue:10



Questions 11 - 20

Questions 11-14

Choose the correct letter.

- (11) Most infants are hurt
- A at the supermarket.
- B at home.
- C in car accidents.
- (12) Children should learn good safety habits from
- A their pre-school teachers.
- B television programs.
- C their parents.
- (13) Why are kitchens more dangerous for infants than adults?
- A They may get stood on.
- B They may get burnt.
- C They may cut themselves.
- (14) Poisons should never be kept
- A in glass drink bottles.
- B within reach of adults.
- C in their original containers.

Questions 15-16

Which TWO items of playground equipment pose the most danger for children?

- A Roundabouts
- B Slides
- C Swings
- D Seesaws
- E Climbing frames

Questions 17-20

Complete the information below.

Write NO MORE THAN THREE WORDS for each answer.



- If you are bathing the baby, let the phone.	17
- If you can install protective18	to stop a child from poking things into a
powerpoint.	
- The parent should go19	to smoke a cigarette
- The parents shouldn't leave infants alone ir	n a room with20

Questions 21 - 30

Questions 21 - 26

Complete the summary below.

Write NO MORE THAN TWO WORDS in each gap.

Habitat on Wetlands

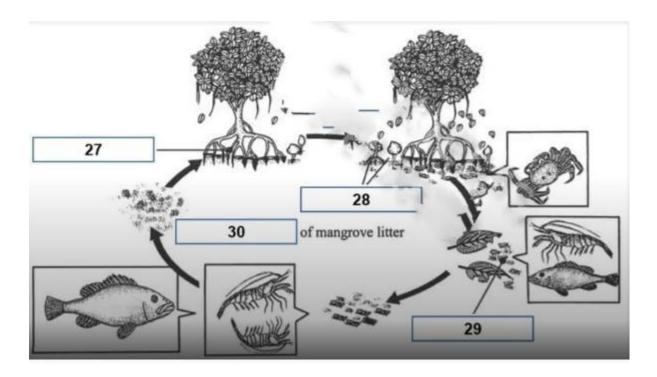
A wetland is an area where the soil is typically water-logged. Plants and animals living there depend or
the wetness for their 21 Draining swamps is a widespread occurrence which kills off
wildlife and, consequently, wetlands are 22worldwide. It is a feature of wetlands that
conditions vary according to 23Water-tolerant
plants grow both in and out of the water and water - levels are usually quite
24 Wetlands naturally occur between land and water and become 25for various
wildlife during very dry periods. They also act as nurseries for different kinds of animal life. Wetlands
are known to upgrade the water's 26by removing pollutants.

Questions 27 - 30

Complete the diagram below

The process diagram has four gaps. Choose the correct letter, A - H. and move it into the suitable place.





- ecosystems Α
- В Green leaves
- С Decomposed litter
- D Nourishment cycle
- Seedlings Ε
- Roots in the air F
- G Aerial stems
- Н Tree seeds

Questions 31 - 40

Write ONE WORD ONLY in each gap.

		Meteorology
-	Eleme	nts which produce weather:
	+	31
	+	troposphere
	+	water vapour
	+	32
-	Differe	ent types of cloud formation:
	+	cumulus is a low cloud layer with white color and 33shape
	+	stratus is a grey cloud with 34 appearance
	+	35is considered as ground clouds
	+	Cirrus is a high cloud layer with wispy, 36shape
	+	cumulonimbus is the highest cloud layer, connected to the troposphere to
37		hailstones, heavy rain, tornadoes, etc.



- 0	ld assumption	n: large du	t particles ->	bigger 38.	>	more	rain
-----	---------------	-------------	----------------	------------------------------	---	------	------

- New research: more dust -----> less rain (because water too dispersed to form 39......
- Conclusion: loss of topsoil in nearby areas —> progressive 40 of deserts



TEST 25

Listen to <u>audio 25</u> and answer the questions below.

Section 1

Questions 1 - 10

Questions 1-6

Complete the notes below. Write NO MORE THAN ONE WORD AND/ OR A NUMBER for each answer.

	Small claims tribunal – Claim form
Claimant's name:	Emily-Jane Appleby
Address:	1 Yeronga Street, (1)
Postcode:	4105
Telephone No. (home):	(2)
Respondent:	(3)
Company name:	ABC appliances ltd
Address:	(4)avenue, Bardon
Postcode:	(5)
Telephone no. (work):	72324681
Date (of transaction):	3rd Feb, 2011
Guarantee:	(6)
answer.	Vrite NO MORE THAN TWO WORDS AND/ OR A NUMBER for each
Details of the claim:	
Goods:	(7) – ('Mallard' brand, 'Whisper' model, serial no. XY303)
Agreed to pay:	(8)pounds
Advantages:	Uses less energy because it has shorter cycleReduces the amount of (9)usedWhisper quiet
Complaint:	- the cycle is longer and the appliance is very (10)



Questions 11-20

Complete the table below.

Write NO MORE THAN TWO WORDS AND/OR A NUMBER for each answer.

- The coach is comfortable because it is11.....
- The 'Tree Top Walk' is above a13.....
- Passengers will have a14..... with the alpacas before boarding the bus for home.

	ı	DREAMTIME TOURS	
Bookings a	t 15 or Tel: 0755624402		
16	TOUR		
SUNDAY, N	ONDAY, FRIDAY		
Cost		FULL DAY TO	OUR 280Km DEPARTS:
Adult	\$37.00	Coolangatta	7.50 am
17	\$33 00	Burleigh	8.10 am
Child	\$10.00	Surfers Paradise	18
(4-14 years)		Labrador	8.45 am
Family	\$94.00 (2 Adult. 2 Children)		
Prices Inclu	ıde 19 only	•	
Free pick-u	ip from your resort, hotel or motel		
* Not inclu	ded in the fare: Optional tours, luncheons,	morning and afternoon tea (ur	nless otherwise specified), 20
Meals and	refreshments are available at all stops (at y	your own cost).	

Section 3

Questions 21 - 30

Questions 21 - 25

Choose the correct letters. A, B or C.

- 21. According to the liaison officer volunteers help
- A improve language program.
- B provide quality education.
- C staff members in education system.
- 22. Volunteers help students check and correct
- A written responses.
- B assignments.
- C presentation reports
- 23. What aspect of students' self-management can volunteers assist greatly with improving?



- A organizational skillsB problem-solving skillsC Independent thinking skills
- 24. What will volunteers try to develop in the students so that they exert themselves more?
- A strong determinations
- B enthusiasm for personal work
- C hard work and diligence
- 25. What is it that teachers have that allows them to respond to individual student requirements?
- A exchange of information and skills
- B many different teaching styles
- C partnerships between teachers

Questions 26 - 30

Which of the following phrases is appropriate for the contents below? Choose FIVE answers from the below and write the correct letter. A-H next to Questions 26-30.

List of phrases List of contents

Α	vocational learning experiences	Sharon and Lester have different:26
В	practical components	Sharon and Lester help students'27
С	self-learning software	The program is well underway:28
D	academic background	The liaison officer is impressed by:29
Е	marine studies	Students are encouraged to take part in:30
_		

F interesting developments
G scholastic competitions

H building and construction

Section 4

Questions 31 - 40

Anxiety

General information someone in an anxiety state has worse anxiety 31than normal a phobia may stem from heredity or 32problems

The reason for the final breakdown is generally linked with 33.....

occurrences like the loss of a loved one or a health crisis

Phobic states

	no otatoo	
-	Agoraphobia:	fears leaving the home 34
-	Claustrophobia:	fears small 35
-	Social phobia:	+ feels extremely shy in the 36of people
	•	+ becomes37 in front of other people
		+ gets sweaty38 of the body
- Sin	gle phobia:	+ has a deep-seated39to a particular creatures (eg: Dogs
	:dana ata)	

cats, spiders etc) + fears of the......40.....



TEST 26

Listen to <u>audio 26</u> and answer the questions below.

Section 1

Questions 1 - 10

Questions 1 - 6

	momboromp Apphoanom Form
Membership time:	7 years
Type of ID:	1
ID No.:	2
Family name:	Black
Other name:	Gavin Raymond
Date of birth:	January 22, 1973
ID expiry date:	, 2012
Address:	4
Class of vehicle:	5
Endorsements:	None
Convictions:	(1993)

Questions 7 - 10

Complete the table below

Write NO MORE THAN TWO WORDS AND/OR A NUMBER in each gap.

Туре	7	Bronze	Silver	Gold
Standard care		5% discount	7.55 discount	50% discount off8
Insurance		\$10 off fee	\$20 off fee	Free9
Personal loans	0.25% reduction	0.5% reduction	10 reduction	1.25% reduction

Membership Application Form



Questions 11 - 20

Questions 11 - 16

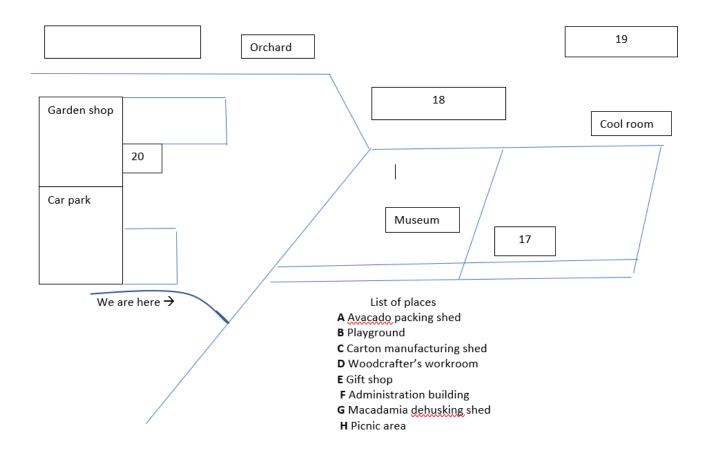
Choose the correct letters A, B or C

- 11. Diners can be served inside the restaurant or
- A in the courtyard.
- B in the gardens.
- C in the terrace.
- 12. Visitors can put on their swimsuits in order to
- A play on the beach
- B swim on the beach
- C play in the water spray areas.
- 13. The Cottage houses a museum,
- A A cinema room and information centre.
- B information centre and homestead model.
- C homestead model and cinema room.
- 14. The Garden Nursery is the place to buy
- A handicrafts and statues
- B Garden sculptures and ornaments.
- C handmade souvenirs and pots.
- 15. The Wood Crafting Shed is a great place to buy
- A Garden accessories and wooden products. B wooden products and toys
- C Toys and garden accessories
- 16. The avocado fruit at Summerland is picked by
- A machine.
- B hand.
- C both machine and hand.

Questions 17 -20

The map has four gaps. Choose the correct letter A- H and move it into the suitable gap.





Questions 21 - 30

Questions 21 - 25

Write ONE WORD ONLY in each gap.

- In hydroculture, plants are grown with their roots in water so 21 is necessary for the upper part of the plant.
- LECA is made from 22.....
- -The plant would get through the 23...... by making a hole in it.
- The plants are then nourished with a nutrient 24 in a container
- A layer of litter is supported by a rigid 25.....

Questions 26 - 27

Choose TWO letters A- E



Which TWO kinds of products are especially suited to the nutrient film technique? A peas B beans C potatoes D yams E tomatoes

Questions 28 - 30

Choose THREE letters A- F

Which of the THREE following things correctly describes a substratum?

potential failure in changing system

В only adaptable to innovative equipments

C Mineral wool

D rock

paper fibre

Section 4

Questions 31-40

The Grand Old Duke of Newyork

Gene	erai background of Frederick
_	Frederick was the same of

- Frederick was the same of the duke made famous in a well-known 31......
- Frederick was aged 32.....when he was sent to war
- his battles against the 33.....ended in total disaster
- In 1798, George III gave his son as a/an 34..... with the ranks of the military
- Frederick should not be held wholly accountable for failing: the 35..... of his fighters made victory difficult to achieve
- the people Frederick commanded were mostly old men, new conscripts or 36......

The Duke of York

- wanted to enlist better types of 37.....
- made the army better by bringing in chaplains, medics, and veterinary 38......
- established a college for preparing army 39......
- Gave up the position of Commander-in-Chief in 1807 because of a 40.....



SOLUTION

Test 1

Section 1

- 1. Classic
- 2. Jonathan
- 3. January 21st
- 4. island
- 5. 1
- 6. Queen
- 7. 02046751222
- 8. tutor
- 9. mother
- 10.1000

Section 2

- 11. C
- 12. B
- 13. A
- 14. A
- 15. Gardening art
- 16. pear
- 17. watermill
- 18. refreshments
- 19. River cotton
- 20. Strawberries

- 21. London museum
- 22. Telephone interviews
- 23. 90 people
- 24. Ceramic
- 25. Peru
- 26. Surface



- 27. Local clay
- 28. Dried
- 29. Sorting
- 30. The rich people

- 31. C
- 32. A
- 33. A
- 34. B
- 35. C
- 36. A
- 37. A
- 38. B
- 39. B
- 40. D

Test 2

Section 1

- 1. unfriendly
- 2. noisy
- 3. 23.50
- 4. insects
- 5. bathrooms
- 6. party
- 7. shadforth
- 8. towel
- 9. breakfast
- 10. Kitchen

- 11. B
- 12. A
- 13. C
- 14. B
- 15. A
- 16. A
- 17. E
- 18. C
- 19. F

20. A

Section 3

- 21. A
- 22. B
- 23. A
- 24. B
- 25. A
- 26. A
- 27. Background
- 28. Theory
- 29. Cost (s)
- 30. Time

Section 4

- 31. religion(s)
- 32. nature
- 33. flight
- 34. stars
- 35. practical
- 36. education
- 37. king
- 38. entertainment
- 39. opera
- 40. electricity

Test 3

- 1. 3000 words
- 2. surprising
- 3. 16
- 4. 1st August
- 5. Comp4ss
- 6. Post
- 7. Authors
- 8. Online
- 9. Public
- 10. Spain



- 11. Water
- 12. Ride
- 13. Noon
- 14. Sharks
- 15. Birthday
- 16. Government
- 17. Quiz
- 18. E
- 19. C
- 20. B

Section 3

- 21. D
- 22. B
- 23. math(s)
- 24. Theory
- 25. Engines
- 26. seminars
- 27. A
- 28. B
- 29. C
- 30. C

Section 4

- 31. Supportive
- 32. Attention
- 33. Steps
- 34. Consistent
- 35. graphics
- 36. Tone
- 37. silence(s)
- 38. Verbs
- 39. Repeat
- 40. predicting

Test 4



- 1. wife
- 2. staff
- 3. students
- 4. 10th December
- 5. 6
- 6. dictionaries
- 7. Maker
- 8. Tapes
- 9. Photos
- 10. Speech

- 11. B
- 12. A
- 13. A
- 14. A
- 15. B
- 16. 180
- 17. Nearest station
- 18. Local history
- 19.690
- 20. Walking club

Section 3

- 21. 20 balloons
- 22. measurement(s)
- 23. Rock
- 24. crystals
- 25. String
- 26. Light
- 27. H
- 28. B
- 29. E
- 30. C

- 31. 795
- 32. Tail
- 33. Floor
- 34. Smell



- 35. A
- 36. A
- 37. B
- 38. B
- 39. B
- 40. E

Test 5

Section 1

- 1. Jamieson
- 2. afternoon
- 3. Communication
- 4. week
- 5. 10
- 6. Suit
- 7. Passport
- 8. Personality
- 9. Feedback
- 10. Time

Section 2

- 11. A
- 12. B
- 13. A
- 14. C
- 15. River
- 16. 1422
- 17. Top
- 18. pass
- 19. Steam
- 20. Capital

- 21. G
- 22. F
- 23. A
- 24. E
- 25. B
- 26. C
- 27. C

- 28. A
- 29. B
- 30. D

- 31. Shelter
- 32. Oil
- 33. roads
- 34. Insects
- 35. grass
- 36. water
- 37. Soil
- 38. Dry
- 39. Simple
- 40. Nests

Test 6

Section 1

- 1. black
- 2. 2085
- 3. 9456 1309
- 4. 2020BD
- 5. July
- 6. B
- 7. D
- 8. F
- 9. \$25
- 10. Next week

- 11. Route book
- 12. 900 miles
- 13. North Africa
- 14. A
- 15. C
- 16. B
- 17. C



- 18. E
- 19. B
- 20. D

- 21. Friday
- 22. Biology
- 23.57
- 24. 43
- 25. Wednesday
- 26. Recording lectures
- 27. skimming
- 28. French revolution
- 29. Why study history
- 30. Animal language

Section 4

- 31. Four-month certificate
- 32. Employment
- 33. One-year diploma
- 34. No qualifications
- 35. Six-month certificate
- 36. C
- 37. F
- 38. B
- 39. G
- 40. D

Test 7

- 1. 208 613 2978
- 2. Visiontech
- 3. Doctor
- 4. Garage
- 5. Furniture
- 6. Fridge
- 7. School
- 8. 950 dollars
- 9. Quiet
- 10. Friend



- 11. Contact
- 12. Emergency
- 13. Radio
- 14. keys
- 15. locks
- 16. C
- 17. D
- 18. F
- 19. G
- 20. E

Section 3

- 21. C
- 22. A
- 23. B
- 24. C
- 25. A
- 26. G
- 27. A
- 28. D
- 29. C
- 30. E

Section 4

- 31. food
- 32. hero
- 33. Feathers
- 34. Shells
- 35. diamond
- 36. shark
- 37. teeth
- 38. messages
- 39. Meeting
- 40. escape

Test 8



- 1. listening
- 2. vocabulary
- 3. general
- 4. 15
- 5. department
- 6. May
- 7. Week 5
- 8. B
- 9. D
- 10. G

Section 2

- 11. C
- 12. A
- 13. B
- 14. B
- 15. C
- 16. B
- 17. E
- 18. G
- 19. C
- 20. A

Section 3

- 21. D
- 22. C
- 23. B
- 24. third
- 25. industry
- 26. plan(s)
- 27. laboratory
- 28. seminar(s)
- 29. pairs
- 30. Interview

- 31. narrower
- 32. garden(s)
- 33. superstore(s)
- 34. glass



- 35. Older
- 36. Waste
- 37. windfarm(s)
- 38. B
- 39. C
- 40. E

Section 1

- 1. A radio program
- 2. LS142JW
- 3. hennings.co.uk
- 4. two/2
- 5. Joint membership
- 6. forty-nine/49
- 7. The union bank
- 8. 15th october
- 9. JYZ37
- 10. Video

Section 2

- 11. Lake
- 12. Picnic
- 13. Flowers
- 14. twenty/20
- 15. Motor
- 16. Art gallery
- 17. Concert hall
- 18. 2:30
- 19. C
- 20. B

- 21. Classical history
- 22. compulsory
- 23. Object matters
- 24. Classification



- 25. coursework
- 26. Towns and cities
- 27. The origins
- 28. Oral
- 29. seminars
- 30. Location

- 31. A
- 32. B
- 33. B
- 34. B
- 35. C
- 36. A
- 37. B
- 38. A
- 39. B
- 40. C

Test 10

Section 1

- 1. 3.5 kilograms
- 2. 0.5
- 3. 37.5 cm
- 4. 2.5 hours
- 5. wireless
- 6. headphone(s)
- 7.300
- 8. Bristow
- 9. 09875423387
- 10. 22nd October

- 11. B
- 12. D
- 13. Beach shop
- 14. Seating
- 15. 9:30 am
- 16. A
- 17. B



- 18. A
- 19. A
- 20. C

- 21. 20 minutes
- 22. Reading
- 23. B
- 24. A
- 25. C
- 26. A
- 27. A
- 28. B
- 29. A
- 30. A

Section 4

- 31. mood
- 32. Time-consuming
- 33. Simpler
- 34. media
- 35. card(s)
- 36. tourists
- 37. directions
- 38. Mixed
- 39.3
- 40.71

Test 11

- 1. warehouse
- 2. Hitcher
- 3. supermarket
- 4. bakery
- 5. ARW204
- 6. adverts / advertisements
- 7. newspaper
- 8. agency



- 9. tutors
- 10. feedback

- 11. forts
- 12. Saxon times
- 13. woollen cloth
- 14. Vikings / Viking invasions
- 15. financial administration
- 16. three castles
- 17. survey
- 18. taxes
- 19. Roman walls
- 20. (wooden) drawbridge

Section 3

- 21. A
- 22. B
- 23. A
- 24. C
- 25. B
- 26. C
- 27&28. IN EITHER ORDER
- 27. B
- 28. E
- 29&30. IN EITHER ORDER
- 29. A
- 30. D

- 31. Acronym
- 32. phenomenon
- 33. B/G (any order)
- 34. B/G (any order)
- 35. chip
- 36. hole
- 37. Wavelength
- 38. three primary colours
- 39. watermarks
- 40. organic compounds



Section 1

- 1.club
- 2. male
- 3. drive
- 4. Tuesday
- 5. August
- 6. dinner
- 7. 25
- 8. 16
- 9. modern
- 10. hospital

Section 2

- 11. peach-blossom
- 12. square-shaped
- 13. bamboo-pattern cabinets
- 14. dessert course
- 15. (cast) iron columns
- 16. smoke jack
- 17. (lotus-shaped) chandeliers
- 18. servant's room
- 19. carpet
- 20. fine silk

Section 3

- 21. C
- 22. A
- 23. C
- 24. B
- 25. B
- 26. C
- 27. F
- 28. E
- 29. D
- 30. G

- 31. acute pain / localised pain
- 32. CNS / central nervous system



- 33. spinal cord
- 34. neurons / nerve impulses
- 35. pain signal
- 36. B
- 37. individual's sensitivity
- 38. anti-inflammatory drugs
- 39. natural painkiller
- 40.30%

Section 1

- 1. Jamieson
- 2. 11th July
- 3. waiter(s)
- 4. sing
- 5. children
- 6. drive
- 7. transport
- 8. meal
- 9. Thursday
- 10. Photo

Section 2

- 11. GM / genetically modified
- 12. (free-range) eggs
- 13. £1.59
- 14. one third / 1/3 / a third
- 15. jasmine & lavender
- 16. C/F (any order)
- 17. 17. C/F (any order)
- 18. 18. B/E (any order)
- 19. B/E (any order)
- 20. bottle of wine

- 21. A
- 22.C
- 23. A
- 24. C
- 25. B
- 26. B
- 27. sharing



- 28. education
- 29. settle down
- 30. gifts

- 31. relative velocities
- 32. direct proportion
- 33. action-reaction
- 34. zero / 0
- 35. objects move/object moves
- 36. magnitude
- 37. free fall
- 38. force of repulsion/ repulsion force
- 39. integrity
- 40. Parallel

Test 14

Section 1

- 1.Children
- 2. 4
- 3. radio
- 4. Evening
- 5. 5 candles
- 6. Tuesday
- 7. donation
- 8. piano
- 9. discount
- 10. singer

- 11. seven white cliffs
- 12. (crystal-clear) lake
- 13. weather
- 14. unexplored/untouched beach
- 15. sunbathing
- 16. water sports
- 17. canoes
- 18. life-saving jackets
- 19. paragliding



20. fire

Section 3

- 21.B
- 22. A
- 23. A
- 24. C
- 25. B
- 26. B
- 27. A
- 28. C
- 29. E
- 30. F

Section 4

- 31. non-renewable
- 32. industrial boilers
- 33. architectural strategies
- 34. release
- 35. offshore regions
- 36. kinetic energy
- 37. volcanic locations
- 38. Iceland
- 39. gasoline additive
- 40. 2.7%

Test 15

- 1. 077876345
- 2. 27(th) February/Feb.
- 3. Akendale
- 4. 3,450
- 5. books
- 6. paintings
- 7. mirror
- 8. desk
- 9. leg
- 10. plates



- 11. photo
- 12. clock in
- 13. cash up
- 14. stocktake
- 15. log out
- 16. third floor
- 17. swipe
- 18. lockers
- 19. black trousers
- 20. nail polish

Section 3

- 21. B
- 22. B
- 23. A
- 24. C
- 25. C
- 26. C
- 27. G
- 28. B
- 29. E
- 30. F

Section 4

- 31. B
- 32. wetlands
- 33. coal mines / digging the earth
- 34. breeding areas
- 35. north
- 36. covered by ice
- 37. sense of smell
- 38. oxygen depletion
- 39. Eucalyptus leaves
- 40. high sand temperatures

Test 16

- 1. arthritis
- 2. knee



- 3. 10 thousand
- 4. mortgage
- 5. competition
- 6. cousin
- 7. conceited
- 8. contract
- 9. Steel workers
- 10. 25th wedding

- 11. C
- 12. D
- 13. E
- 14. A
- 15. E
- 16. B
- 17. C
- 18. A
- 19. A
- 20. A

Section 3

- 21. B
- 22. A
- 23. C
- 24. B
- 25. D
- 26. full-time
- 27. term
- 28. intensive
- 29. diploma
- 30. topic

- 31. politics
- 32. learn
- 33. Children's education
- 34. Car
- 35. Nursing
- 36. crisis
- 37. pensions
- 38. confidence
- 39. management
- 40. well-informed



Section 1

- 1.3
- 2. brakes
- 3. overseas
- 4. 1500
- 5. 6:30
- 6.88 Princess
- 7. B
- 8. C
- 9. C
- 10. A

Section 2

- 11. Temperate rainforest
- 12. Shallower water
- 13. Hot spring
- 14. curious
- 15. Fierce
- 16. solitary
- 17. Engine
- 18. rope(s)
- 19. Orange
- 20. Pills

Section 3

- 21. 200
- 22. 4 week
- 23.8
- 24. 10 minute
- 25. skil(s)
- 26. Travel
- 27. A
- 28. C
- 29. B
- 30. C

- 31. A
- 32. C



- 33. B
- 34. Layout
- 35. Letters
- 36. Work
- 37. Accuracy
- 38. Speed
- 39. Mile
- 40. Dominant

Section 1

- 1. Alex
- 2.3
- 3. 8 November
- 4.5
- 5. 108 park
- 6. grandmother
- 7. Sleeping
- 8. dress
- 9. tuesday
- 10. 4pm

Section 2

- 11. hobby
- 12. car
- 13. kitchen
- 14. Presents
- 15. elderly
- 16. projects
- 17. internet
- 18. Library
- 19. active/busy
- 20. Twelve

- 21. B
- 22. C
- 23. B
- 24. A
- 25. A
- 26. A
- 27. C
- 28. C
- 29. B

- 31. 5000 BC
- 32. Worms
- 33. Historical evidence
- 34. Ancient Egypt
- 35. Olive oil
- 36. Onions
- 37. Historian
- 38. Extract
- 39. Middle ages
- 40. Modern

Test 19

Section 1

- 1. Sharpe
- 2. Beaconsfield
- 3. 0374 55 793
- 4. MH 66 G4
- 5. Credit card
- 6. Gold star
- 7. Mid-winter
- 8. 16 January
- 9. Taxi
- 10. Bicycle

- 11. Front
- 12. Staircase
- 13. Security
- 14. Wall
- 15. 10
- 16. C
- 17. A
- 18. B
- 19. D
- 20. E



- 21. Plan
- 22. Responsibilities
- 23. Service
- 24. Reference
- 25. Methodology
- 26. Websites
- 27. H
- 28. B
- 29. G
- 30. E

Section 4

- 31. Inhabitants
- 32. Asia
- 33. Civilisation
- 34. Settlers
- 35. Whalers
- 36. Tents
- 37. Boats
- 38. Dogsled
- 39. Bowhead
- 40. Population

Test 20

Section 1

- 1. 14 Hill
- 2. 22 376 76
- 3. 1 year
- 4. Intermediate
- 5. North west
- 6. Vegetarian
- 7. Facilities
- 8. Garden
- 9.100
- 10. 23rd March

- 11. Clubhouse
- 12. Picnic
- 13. Prizes



- 14. Junior
- 15. 8:30 AM
- 16. 4
- 17. Sunday
- 18. D
- 19. F
- 20. B

- 21. B
- 22. C
- 23. F
- 24. A
- 25. C
- 26. B
- 27. A
- 28. C
- 29. A
- 30. A

Section 4

- 31. Message
- 32. Media
- 33. Cost -effective
- 34. Habits
- 35. Recognise
- 36. Image
- 37. Servies
- 38. Locations
- 39. Perfume
- 40. Supportive

Test 21

- 1.190
- 2. 6 months
- 3. Easymove
- 4. TV
- 5. microwave/oven
- 6. Fridge
- 7. gas



- 8. Jacobs
- 9. 4 lion
- 10.09954721823

- 11. A
- 12. B
- 13. C
- 14. Differentiate
- 15. Simplified pricing
- 16. Creative marketing
- 17. Cooking demonstrations
- 18. Tree lightings
- 19. B
- 20. E

Section 3

- 21. exhibition
- 22. Commercial
- 23. Geometric
- 24. Slender
- 25. Decoration
- 26. streamlined
- 27. Horizontal
- 28. A
- 29. C
- 30. A

Section 4

- 31. Empire
- 32. Modern
- 33. Maize
- 34. Bean
- 35. Social
- 36. Dyes
- 37. Crafts
- 38. Leadership
- 39. Temples
- 40. Precious

Test 22

- 1. B
- 2. C



- 3. B
- 4. A
- 5. 15 sportsman
- 6. 0414 658 339
- 7. igo.com
- 8. B
- 9. C
- 10. D

- 11. Breakfast
- 12. paintings
- 13. Castle
- 14. Famous people
- 15. Antique shows
- 16. Old postcards
- 17. E
- 18. F
- 19. A
- 20. D

Section 3

- 21. B
- 22. E
- 23. Smith Brothers
- 24. Choosing University courses
- 25. Printers Limited
- 26. Surviving university
- 27. 2004
- 28. B
- 29. E
- 30. F

- 31. Crisis
- 32. Knowledge
- 33. Market
- 34. Obvious
- 35. director
- 36. regional
- 37. group
- 38. C
- 39. B
- 40. C



Section 1

- 1.40
- 2. 4:05 AM
- 3. Commitments
- 4. 07-Aug
- 5. unpack
- 6. Post
- 7. carry-on
- 8. Suitcase
- 9. L4GBWF
- 10. Aisle

Section 2

- 11. Serious assaults
- 12. Isolated roads
- 13. Emergency vehicle
- 14. Occupied house
- 15. Corner
- 16. E
- 17. B
- 18. A
- 19. C
- 20. D

Section 3

- 21. monarchy
- 22. general
- 23. Executive
- 24. Makes
- 25. Interprets
- 26. A
- 27. C
- 28. C
- 29. B
- 30. A

- 31. C
- 32. D
- 33. B
- 34. F
- 35. A

- 36. E
- 37. Individual
- 38. Core group
- 39. Options
- 40. Final decision

Section 1

- 1. Writing workshop
- 2. ten
- 3. prescribed/set
- 4. History
- 5. 3:30 PM
- 6. Cake decorating
- 7. Booking
- 8. Social networking
- 9. Work life balance
- 10. Central library

Section 2

- 11. B
- 12. C
- 13. A
- 14. A
- 15. C
- 16. E
- 17. ring
- 18. Plugs
- 19. Outside
- 20. heaters

- 21. survival
- 22. Threatened
- 23. Seasonal fluctuations
- 24. Shallow
- 25. Refuge areas
- 26. Purity
- 27. F
- 28. E
- 29. C



30. D

Section 4

- 31. sun/wind
- 32. wind/sun
- 33. puffy
- 34. horizontal
- 35. fog
- 36. hair-like
- 37. Produce
- 38. Droplets
- 39. Raindrops
- 40. expansion

Test 25

Section 1

- 1. Durham
- 2. 7848 3762
- 3. Trader
- 4. 17 Brown
- 5. 4065
- 6. 6 months
- 7. Washing machine
- 8.750
- 9. Water
- 10. Noisy

Section 2

- 11. air-conditioned
- 12. Hope
- 13. Rainforest
- 14. Photo opportunity
- 15. Reception desk
- 16. Green mountain
- 17. Senior citizen
- 18. 8:30 AM
- 19. Coach travel
- 20. Entrance fees

- 21. B
- 22. A
- 23. A



- 24. C
- 25. B
- 26. D
- 27. A
- 28. E
- 29. C
- 30. G

- 31. Reactions
- 32. Environmental
- 33. Personal
- 34. Surroundings
- 35. places/ areas
- 36. Presence
- 37. Uneasy
- 38. Parts
- 39. Aversion
- 40. Dark

Test 26

Section 1

- 1. Driver's licence
- 2. AY 196310
- 3. May 19
- 4. 29 Sunset
- 5. Motorcar
- 6. Dangerous driving
- 7. Blue
- 8. First vehicle
- 9. Car hire
- 10. 0.75%

- 11. A
- 12. C
- 13. A
- 14. B
- 15. B
- 16. B 17. A
- 18. C
- 19. G



20. E

Section 3

- 21. support
- 22. Clay
- 23. cork
- 24. Solution
- 25. mesh/lid
- 26. B
- 27. E
- 28. A
- 29. C
- 30. E

Section 4

- 31. Rhyme
- 32. Thirty
- 33. French
- 34. Promotion
- 35. Nature
- 36. Ex-convicts
- 37. Soldiers
- 38. Surgeons
- 39. Officers
- 40. Scandals

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about having more practice or lessons before you take IELTS

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